

SOUTHERN INYO HEALTHCARE DISTRICT

Special Meeting of the Board of Directors Minutes

Date: Tuesday, July 7, 2020

Time: 4:30 p.m.

Due to the COVID-19 state of emergency, the Board of Directors will conduct this meeting via video and tele-conference. A physical location will not be available to the public. You may participate in the meeting by using the call in number specified in this Notice of Meeting. If you wish to speak to an item on the agenda, please inform the Board Chair when she asks for public comment. The Board's normal rules for public comment apply: speakers are limited to 3 minutes per item. You may also email comments to mperkins@sihd.org prior to the start of the meeting, and your comment(s) will be distributed to the directors at the meeting.

If you need special assistance to participate in the meeting, please contact Maritza Perkins at 760-876-2210, and the District will attempt to accommodate your need.

Participate by using the following:

Call-In # 310-747-3280

Access 4506953

Minutes

PRESENT

Charles Carson, Vice President

Jaque Hickman, President

Bruce Branson, Treasurer

Mark Lacey, Director

ABSENT

Carma Roper, Secretary

OTHERS

Scott Nave (via phone)

Peter Spiers, CEO

Raychel Hosch, Rehab Director

Chester Beedle, Financial Consultant

Maritza Perkins, Executive Assistant

Jon Klusmire, Inyo Register (via phone)

I. CALL TO ORDER

The meeting was called to order at 4:30pm.

Treasurer Branson moved to approve the Amended Special Meeting agenda. Vice President Carson seconded. All Approved.

Board of Directors:

Jaqueline Hickman
President

Charles Carson
Vice President

Carma Roper
Secretary

Bruce Branson
Treasurer

Mark Lacey
Director

II. BUSINESS ITEMS

A. Discussion regarding future of Southern Inyo Hospital facilities. (President/Attorney)

Scott Nave gave a brief update. Congrats, effective July 6, 2020 the plan was confirmed and approved by the court. The district now needs to make payments according to the plan. There are upfront payments that need to be made and other monthly payments. The payments are court ordered.

Scott Nave stated that this is the best situation that he has seen the hospital in. It is very gratifying to see all the hard work and to get to this point. Congrats and well done.

President Hickman appreciates Scott Nave for all the hard work. SIHD has good support from the community and vendors. Press releases will be going out to the community.

B. Consent Agenda: These items are considered routine and non-controversial and will be approved by one motion. If a member of the Board or public wishes to discuss an item, it will removed from Consent and considered separately at the end of Business Items.

1. Approval of Policies and Procedures

a. Rehabilitation

1. PT#210 Physical Therapist of Record
2. PT#211 Non-compliant Patients
3. PT#212 Orientation and Training
4. PT #213 Approved Attire (Dress code)

2. Approval of Financials

a. Budget Assumptions FYE June 30, 2021

Treasurer Branson requests to review the consent agenda items separately. The amended Item B. Consent Agenda will be for approval of policies and procedures for rehabilitation only.

Action: Treasurer Branson approved the policies and procedures for rehabilitation. Vice President Carson seconded. All approved.

Item B. 2. Approval of Financials- Budget Assumptions FYE June 30, 2021

Treasurer Branson had questions and comments on the budget assumptions. Chet Beedle, Financial Consultant reviewed the Budget Assumptions FYE June 30, 2021. *(The Budget Assumptions FYE June 30, 2021 report is provided at the end of these minutes.)*

These assumptions are to be started as of July 1, 2020. President Hickman stated that on page 5 (first paragraph) the year needs to read 2020. Also the last paragraph, needs to be changed from Stephen Fine to Behavioral Health.

Board of Directors:

Jaqueline Hickman
President

Charles Carson
Vice President

Carma Roper
Secretary

Bruce Branson
Treasurer

Mark Lacey
Director

Action: Treasurer Branson moved to approve the Budget Assumptions FYE June 30, 2021. Vice President Carson seconded. All Approved.

C. UpToDate Renewal Agreement

Peter Spiers gave a brief explanation of the UpToDate renewal agreement. This is for our physicians and clinical staff. It is a medical dictionary. It is an up-to-date reference point for checking best practices.

Scott Nave, reviewed the UpToDate renewal agreement and he stated that it is an annual renewal. President Hickman reviewed the agreement and wanted to know if we have a count on how often we used it. Peter Spiers stated we don't receive a report but we can request a report. Peter Spiers spoke with the clinical staff and UpToDate is being used daily at SIHD.

Action: Vice President Carson moved to approve the UpToDate renewal agreement. Treasurer Branson seconded. All Approved.

D. Resolution Authorizing the Issuance of Revenue Bonds

E. Ordinance Approving a Formal Agreement for the Sale of Revenue Bonds Series 2020

F. Approval of Revenue Bonds Series 2020 Bid Form, Request for Terms and Summary of Conditions, Appendix A, and Bond Purchase Agreement

The Board of Directors reviewed **Item D.** Resolution Authorizing the Issuance of Revenue Bonds, **Item E.** Ordinance Approving a Formal Agreement for the Sale of Revenue Bonds Series 2020 and **Item F.** Approval of Revenue Bonds Series 2020 Bid Form, Request for Terms and Summary of Conditions, Appendix A, and Bond Purchase Agreement as a group.

Scott Nave stated that the Board of Directors needs to approve Items D, E & F in order to proceed. This is a preliminary approval. The final terms will be brought back to the board for approval.

ACTION: Vice President Carson moved to approve Item D. the Resolution authorizing the Issuance of Revenue Bonds, Item E. Ordinance approving a formal agreement for the sale of revenue bonds series 2020 and Item F. Approval of revenue bonds series 2020 bid form, request for terms and summary of conditions, appendix a, and bond purchase agreement. Treasurer Branson seconded.

The final terms will be brought back to the board for approval. This action is for bond to move forward.

Roll Call-

Bruce Branson	AYE
Charles Carson	AYE
Jaque Hickman	AYE

Board of Directors:

Jaqueline Hickman
President

Charles Carson
Vice President

Carma Roper
Secretary

Bruce Branson
Treasurer

Mark Lacey
Director

G. Release of Tax Security Interest

President Hickman stated that when we had Alisha McMurtrie and Amy Shephard here at the last meeting, Amy brought up that SIHD had sent the county a note with the UCC filing by VI Healthcare Finance Incorporated that sequestered our taxes. The court settled on that and the taxes are no longer sequestered. As a formality, SIHD needs to send in the UCC financing statement amendment (included in packet-Item 2: Termination has been checked). This is VI Healthcare terminating their UCC filings. This will release the tax security interest and complete the Inyo County paper trail.

Action: Treasurer Branson moved to approve the Release of Tax Security Interest. Vice President Carson seconded. All Approved.

III. REPORTS

A. Financial Report

Chet Beedle reviewed the financials reported at the April 2020 finance committee meeting. 10 months end of April (*Financial reports are provided at the end of these minutes.*)

B. CEO Report

Peter Spiers reviewed the CEO PowerPoint presentation. (*CEO PowerPoint Presentation is provided at the end of these minutes.*)

C. Medical Staff Report (Quarterly Report Only)

No report this month.

IV. PUBLIC COMMENTS ON ITEMS NOT ON THE AGENDA

Administration received following email-

Dear Board member,

As a expert Alpinist who climbs professionally in Europe, Nepal and the USA, I want to convey my opinion that SIH should be permitted and given financial support, to provide 24/7 emergency room care, especially in the area of trauma. Because of its close proximity to the High Sierra climbing, any delay in transporting injured patients from SIH to another facility such as NIH is unacceptable!

Primary care and stabilization should be accomplished at the closest medical facility.

Further, the Eastern Sierra should be provided with a full service Helicopter rescue agency, not only a volunteer search and rescue service. In my experience, fixed wing is not adequate!

Funding of such services is, in my opinion, critical to the public's health and the area's tourist industry.

Thank you

Charlotte Windsor

The Board of Directors will respond to Charlotte Windsor via email.

Board of Directors:

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President

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Vice President

Carma Roper
Secretary

Bruce Branson
Treasurer

Mark Lacey
Director

V. BOARD OF DIRECTORS COMMENTS ON ITEMS NOT ON THE AGENDA

President Hickman stated that she would like to comment on the creativity and attitude on the 4th of July activity for the residents. It was well handled with social distancing and wearing masks. The staff did a wonderful job.

A family member asked if a telephone can be set up in their family member's room. SIHD will need to follow up on that.

Peter Spiers stated congrats to the Board of the Directors.

President Hickman stated that she appreciates Peter Spiers for coming to SIHD and Chet Beedle for staying with SIHD. Also for all the employee who were loyal to SIHD.

VI. CLOSED SESSION

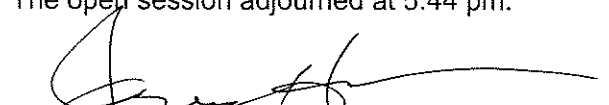
A. Existing Litigation (Govt Code 54956.9): Chapter 9 Bankruptcy

VII. CLOSED SESSION REPORT

No need for closed session.

VIII. ADJOURNMENT

The open session adjourned at 5:44 pm.



Board President or Secretary

10/14/2020

Date

July 7, 2020 Special Board Minutes

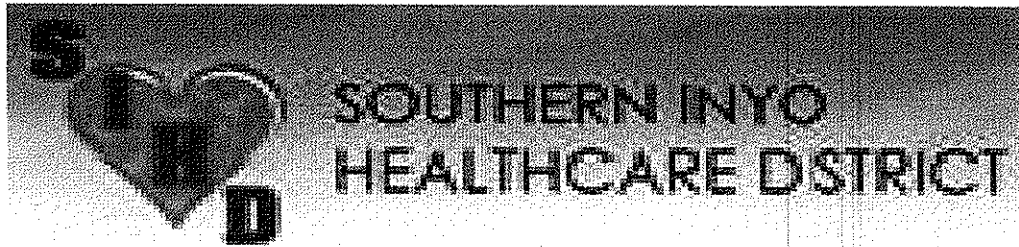
Board of Directors:
Jaqueline Hickman
President

Charles Carson
Vice President

Carma Roper
Secretary

Bruce Branson
Treasurer

Mark Lacey
Director



Unaudited Financial Statements

for

Ten Months Ended April 30, 2020

Certification Statement:

To the best of my knowledge, I certify for the hospital that the attached financial statements do not contain any untrue statement of a material fact or omit to state a material fact that would make the financial statements misleading. I further certify that the financial statements present in all material respects the financial condition and results of operation of the hospital and all related organizations reported herein.

Certified by:

Chester Beedle
Chief Financial Officer

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**SOUTHERN INYO HEALTHCARE DISTRICT
LONE PINE, CALIFORNIA
Ten Months Ended April 30, 2020**

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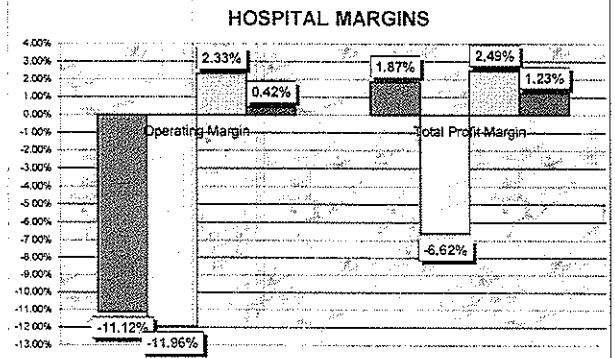
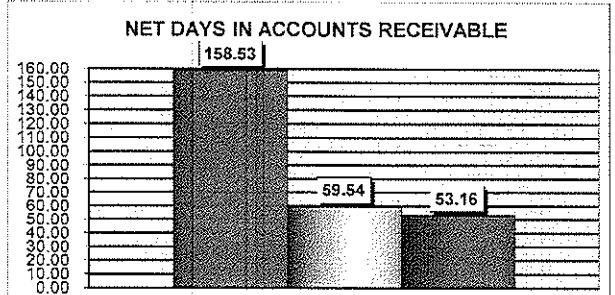


SOUTHERN INYO HEALTHCARE DISTRICT

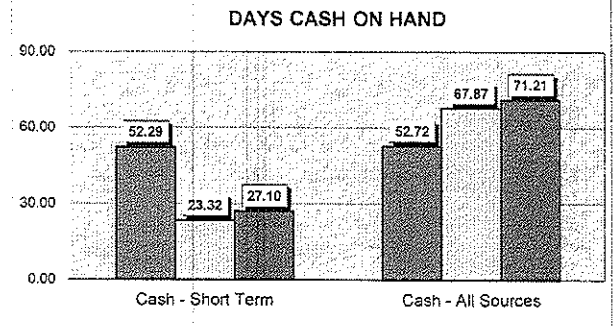
EXECUTIVE FINANCIAL SUMMARY

Ten Months Ended April 30, 2020

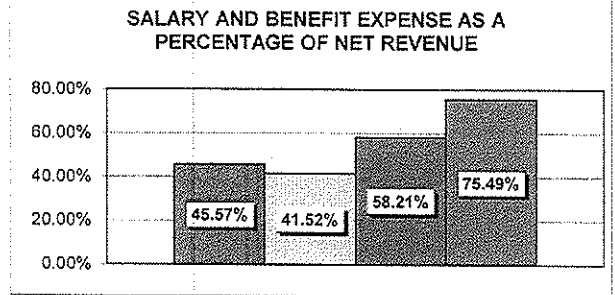
BALANCE SHEET		
	4/30/2020	6/30/2019
ASSETS		
Current Assets	\$5,400,638	\$4,706,581
Assets Whose Use is Limited	11,859	7,936
Property, Plant and Equipment (Net)	1,058,291	1,061,248
Other Assets	0	0
Total Unrestricted Assets	6,470,788	5,775,765
Restricted Assets	0	0
Total Assets	\$6,470,788	\$5,775,765
LIABILITIES AND NET ASSETS		
Current Liabilities	\$5,260,203	\$5,615,253
Long-Term Debt	18,117	17,122
Other Long-Term Liabilities	2,419,033	983,309
Total Liabilities	7,697,353	6,615,685
Net Assets	(1,226,565)	(839,919)
Total Liabilities and Net Assets	\$6,470,788	\$5,775,765



STATEMENT OF REVENUE AND EXPENSES - YTD		
	ACTUAL	BUDGET
Revenue:		
Gross Patient Revenues	\$11,286,586	\$10,880,208
Deductions From Revenue	(3,902,639)	(2,998,585)
Net Patient Revenues	7,383,947	7,881,623
Other Operating Revenue	233,447	115,633
Total Operating Revenues	7,617,394	7,997,255
Expenses:		
Salaries, Benefits & Contract Labor	5,750,327	5,887,428
Purchased Services & Physician Fees	1,518,675	1,231,945
Supply Expenses	347,985	354,093
Other Operating Expenses	843,582	1,421,944
Bad Debt Expense	0	0
Depreciation & Interest Expense	3,794	58,583
Total Expenses	8,464,363	8,953,994
NET OPERATING SURPLUS	(846,969)	(956,738)
Non-Operating Revenue/(Expenses)	989,450	427,611
TOTAL NET SURPLUS	\$142,482	(\$529,127)



KEY STATISTICS AND RATIOS - YTD		
	ACTUAL	BUDGET
Total Acute Patient Days	96	118
Average Acute Length of Stay	2.9	2.4
Total Emergency Room Visits	1,204	1,234
Outpatient Visits	3,354	4,013
Total Surgeries	0	0
Total Worked FTE's	92.32	91.80
Total Paid FTE's	102.17	98.80
Productivity Index	0.9946	1.0000
EBITDA - YTD	-13.91%	-13.80%
Current Ratio	1.03	
Days Expense in Accounts Payable	273.18	



SOUTHERN INYO HEALTHCARE DISTRICT	
<input type="checkbox"/> Budget	04/30/20
<input type="checkbox"/> California	Hospitals
<input type="checkbox"/> CAH Hospitals	Rural
<input type="checkbox"/> Prior Fiscal Year End	06/30/19

FINANCIAL STRENGTH INDEX -		0.01
Excellent -	Greater than 3.0	Good - 3.0 to 0.0
Fair -	0.0 to (2.0)	Poor - Less than (2.0)

Balance Sheet - Assets

SOUTHERN INYO HEALTHCARE DISTRICT
LONE PINE, CALIFORNIA
Ten Months Ended April 30, 2020

	Current Month 4/30/2020	Prior Month 3/31/2020	ASSETS Positive/ (Negative) Variance	Percentage Variance	Prior Year End 6/30/2019
Current Assets					
Cash and Cash Equivalents	\$1,455,289	\$817,685	\$637,604	77.98%	\$916,834
Gross Patient Accounts Receivable	9,055,850	9,384,333	(328,483)	-3.50%	8,742,913
Less: Bad Debt and Allowance Reserves	(5,252,393)	(5,442,913)	190,520	3.50%	(5,070,890)
Net Patient Accounts Receivable	3,803,457	3,941,420	(137,963)	-3.50%	3,672,024
Interest Receivable	0	0	0	0.00%	0
Other Receivables	0	0	0	0.00%	0
Inventories	127,579	113,896	13,683	12.01%	110,223
Prepaid Expenses	14,312	14,312	0	0.00%	7,500
Due From Third Party Payers	0	0	0	0.00%	0
Due From Affiliates/Related Organizations	0	0	0	0.00%	0
Other Current Assets	0	0	0	0.00%	0
Total Current Assets	5,400,638	4,887,313	513,324	10.50%	4,706,581
Assets Whose Use is Limited					
Cash	11,859	8,817	3,042	34.50%	7,786
Investments	0	0	0	0.00%	0
Bond Reserve/Debt Retirement Fund	0	0	0	0.00%	0
Trustee Held Funds	0	0	0	0.00%	0
Funded Depreciation	0	0	0	0.00%	0
Board Designated Funds	0	0	0	0.00%	0
Other Limited Use Assets	0	0	0	0.00%	150
Total Limited Use Assets	11,859	8,817	3,042	34.50%	7,936
Property, Plant, and Equipment					
Land and Land Improvements	693,510	693,510	0	0.00%	693,510
Building and Building Improvements	2,587,666	2,587,666	0	0.00%	2,587,666
Equipment	3,041,639	3,041,639	0	0.00%	3,041,639
Construction in Progress	0	0	0	0.00%	0
Capitalized Interest	0	0	0	0.00%	0
Gross Property, Plant, and Equipment	6,322,815	6,322,815	0	0.00%	6,322,815
Less: Accumulated Depreciation	(5,264,524)	(5,264,524)	0	0.00%	(5,261,567)
Net Property, Plant, and Equipment	1,058,291	1,058,291	0	0.00%	1,061,248
Other Assets					
Unamortized Loan Costs	0	0	0	0.00%	0
Assets Held for Future Use	0	0	0	0.00%	0
Investments in Subsidiary/Affiliated Org.	0	0	0	0.00%	0
Other	0	0	0	0.00%	0
Total Other Assets	0	0	0	0.00%	0
TOTAL UNRESTRICTED ASSETS	6,470,788	5,954,422	516,366	8.67%	5,775,765
Restricted Assets	0	0	0	0.00%	0
TOTAL ASSETS	\$6,470,788	\$5,954,422	\$516,366	8.67%	\$5,775,765

Balance Sheet - Liabilities and Net Assets

SOUTHERN INYO HEALTHCARE DISTRICT
LONE PINE, CALIFORNIA
Ten Months Ended April 30, 2020

	LIABILITIES AND FUND BALANCE				Prior Year End 6/30/2019
	Current Month 4/30/2020	Prior Month 3/31/2020	Positive/ (Negative) Variance	Percentage Variance	
Current Liabilities					
Accounts Payable	\$4,946,107	\$4,863,062	(\$83,045)	-1.71%	\$4,933,871
Notes and Loans Payable	3,609	3,609	0	0.00%	3,607
Accrued Payroll	35,714	52,062	16,348	31.40%	104,291
Accrued Payroll Taxes	40,179	57,640	17,462	30.29%	40,348
Accrued Benefits	13,871	13,675	(196)	-1.43%	12,932
Accrued Pension Expense (Current Portion)	0	0	0	0.00%	0
Other Accrued Expenses	0	0	0	0.00%	0
Patient Refunds Payable	0	0	0	0.00%	0
Property Tax Payable	0	0	0	0.00%	0
Due to Third Party Payers	169,894	169,894	0	0.00%	90,253
Advances From Third Party Payers	0	0	0	0.00%	0
Current Portion of LTD (Bonds/Mortgages)	0	0	0	0.00%	0
Current Portion of LTD (Leases)	3,607	3,607	0	0.00%	3,607
Other Current Liabilities	169,894	47,222	(122,672)	-259.78%	426,344
Total Current Liabilities	5,260,203	5,210,772	(49,432)	-0.95%	5,615,253
Long Term Debt					
Bonds/Mortgages Payable	0	0	0	0.00%	0
Leases/Notes Payable	21,724	22,005	282	1.28%	20,729
Less: Current Portion Of Long Term Debt	3,607	3,607	0	0.00%	3,607
Total Long Term Debt (Net of Current)	18,117	18,399	282	1.53%	17,122
Other Long Term Liabilities					
Deferred Revenue	0	0	0	0.00%	0
Accrued Pension Expense (Net of Current)	0	0	0	0.00%	0
Other	2,419,033	2,094,298	(324,735)	-15.51%	983,309
Total Other Long Term Liabilities	2,419,033	2,094,298	(324,735)	-15.51%	983,309
TOTAL LIABILITIES	7,697,353	7,323,468	(373,885)	-5.11%	6,615,685
Net Assets:					
Unrestricted Fund Balance	(1,369,046)	(839,919)	529,127	-63.00%	226,776
Inter-Departmental Transfer (DSH)	0	0	0	0.00%	0
Restricted Fund Balance	0	0	0	0.00%	0
Net Revenue/(Expenses)	142,482	(529,127)	(671,609)	126.93%	(1,066,695)
TOTAL NET ASSETS	(1,226,565)	(1,369,046)	(142,482)	10.41%	(839,919)
TOTAL LIABILITIES AND NET ASSETS	\$6,470,788	\$5,954,422	(\$516,367)	-8.67%	\$5,775,765

Statement of Revenue and Expense

SOUTHERN INYO HEALTHCARE DISTRICT

PAGE 5

LONE PINE, CALIFORNIA

Ten Months Ended April 30, 2020

	CURRENT MONTH				Prior Year 04/30/19
	Actual 04/30/20	Budget 04/30/20	Positive (Negative) Variance	Percentage Variance	
Gross Patient Revenue					
Inpatient Revenue	\$142,054	\$39,525	\$102,529	259.41%	\$36,939
Clinic Revenue	63,191	75,120	(11,929)	-15.88%	70,205
Outpatient Revenue	439,460	654,657	(215,197)	-32.87%	611,829
Long Term Care Revenue	404,258	388,660	15,598	4.01%	363,234
Other	0	0	0	0.00%	0
Total Gross Patient Revenue	<u>1,048,962</u>	<u>1,157,962</u>	<u>(109,000)</u>	<u>-9.41%</u>	<u>1,082,207</u>
Deductions From Revenue					
Discounts and Allowances	(293,709)	(294,817)	1,108	0.38%	(303,018)
Bad Debt Expense (Governmental Providers Only)	(31,469)	(23,159)	(8,310)	-35.88%	(32,466)
Settlements/Other	(7,500)	0	(7,500)	0.00%	(7,500)
Charity Care	0	(1,158)	1,158	100.00%	0
Total Deductions From Revenue	<u>(332,678)</u>	<u>(319,134)</u>	<u>(13,544)</u>	<u>-4.24%</u>	<u>(342,984)</u>
Net Patient Revenue	<u>716,284</u>	<u>838,827</u>	<u>(122,544)</u>	<u>-14.61%</u>	<u>739,223</u>
Deduction % of Gross Revenue	-31.7%	-27.6%			-31.7%
Other Operating Revenue	6,487	6,714	(227)	-3.38%	6,487
Total Operating Revenue	<u>722,771</u>	<u>845,542</u>	<u>(122,771)</u>	<u>-14.52%</u>	<u>745,710</u>
Operating Expenses				Exp %/Net Rev	
Salaries and Wages	535,714	537,977	(2,262)	63.6%	517,285
Fringe Benefits	37,409	134,494	(97,085)	15.9%	129,321
Contract Labor	37,825	32,110	5,715	3.8%	30,875
Physicians Fees	153,239	149,335	3,905	17.7%	143,591
Purchased Services	33,891	6,637	27,254	0.8%	6,382
Supply Expense	65,863	24,449	41,414	2.9%	23,737
Utilities	11,268	17,458	(6,189)	2.1%	16,626
Repairs and Maintenance	25,268	3,186	22,082	0.4%	3,064
Insurance Expense	17,316	18,182	(866)	2.2%	17,316
All Other Operating Expenses	18,064	59,298	(41,234)	7.0%	57,293
Bad Debt Expense (Non-Governmental Providers)	0	0	-	0.0%	0
Leases and Rentals	8,213	4,600	3,613	0.5%	4,600
Depreciation and Amortization	279	279	-	0.0%	279
Interest Expense (Non-Governmental Providers)	0	0	-	0.0%	0
Total Operating Expenses	<u>944,352</u>	<u>988,005</u>	<u>(43,653)</u>	<u>116.8%</u>	<u>950,370</u>
Net Operating Surplus/(Loss)	(221,581)	(142,464)	(79,117)	55.54%	(204,660)
Non-Operating Revenue:					
Contributions	0	0	0	0.00%	0
Investment Income	0	0	0	0.00%	0
Income Derived from Property Taxes	55,070	55,070	0	0.00%	55,070
Interest Expense (Governmental Providers Only)	(21,824)	(20,543)	1,081	-5.26%	(21,624)
Other Non-Operating Revenue/(Expenses)	563,505	8,596	554,909	6455.74%	9,048
Total Non Operating Revenue/(Expense)	<u>596,951</u>	<u>43,123</u>	<u>553,828</u>	<u>1284.31%</u>	<u>42,494</u>
Total Net Surplus/(Loss)	\$375,370	(\$99,341)	\$474,711	-477.86%	(\$162,166)
Operating Margin	-30.66%	-16.85%			-27.44%
Total Profit Margin	51.93%	-11.75%			-21.75%
EBITDA	-33.61%	-19.25%			-30.31%
Cash Flow Margin	54.97%	-9.29%			-18.81%

Statement of Revenue and Expense
SOUTHERN INYO HEALTHCARE DISTRICT
LONE PINE, CALIFORNIA
Ten Months Ended April 30, 2020

	YEAR-TO-DATE				Prior Year 04/30/19
	Actual 04/30/20	Budget 04/30/20	Positive (Negative) Variance	Percentage Variance	
Gross Patient Revenue					
Inpatient Revenue	\$965,949	\$740,595	\$225,354	30.43%	\$704,259
Clinic Revenue	784,976	622,249	162,727	26.15%	586,445
Outpatient Revenue	5,822,252	5,363,896	458,355	8.55%	5,060,929
Long Term Care Revenue	3,713,409	4,147,174	(433,765)	-10.46%	3,912,179
Other	0	6,294	(6,294)	-100.00%	6,081
Total Gross Patient Revenue	11,286,586	10,880,208	406,378	3.74%	10,269,893
Deductions From Revenue					
Discounts and Allowances	(3,446,440)	(2,770,101)	(676,340)	-24.42%	(2,849,890)
Bad Debt Expense (Governmental Providers Only)	(351,413)	(217,604)	(133,809)	-61.49%	(308,096)
Settlements/Other	(57,500)	0	(57,500)	0.00%	(45,000)
Charity Care	(37,285)	(10,880)	(26,405)	-242.69%	(40,850)
Total Deductions From Revenue	(3,902,638)	(2,998,585)	(904,053)	-30.15%	(3,243,837)
Deductions as % of Gross Revenue	-34.6%	-27.6%			-31.6%
Net Patient Revenue	7,383,947	7,881,623	(497,676)	-6.31%	7,026,056
Other Operating Revenue	233,447	115,633	117,815	101.89%	97,049
Total Operating Revenue	7,617,394	7,997,255	(379,861)	-4.75%	7,123,105
Operating Expenses				Exp %/Net Rev	
Salaries and Wages	4,696,226	4,312,585	(383,641)	53.9%	4,146,716
Fringe Benefits	794,057	1,078,146	284,089	13.5%	1,036,679
Contract Labor	260,045	496,697	236,652	6.2%	477,593
Physicians Fees	1,252,302	1,101,687	(150,614)	13.8%	1,059,315
Purchased Services	266,373	130,258	(136,115)	1.6%	125,248
Supply Expense	347,985	354,093	6,109	4.4%	343,780
Utilities	187,714	169,336	(18,378)	2.1%	161,272
Repairs and Maintenance	77,312	65,942	(11,370)	0.8%	63,406
Insurance Expense	272,554	178,463	(94,091)	2.2%	169,965
All Other Operating Expenses	247,766	916,565	668,799	11.5%	885,570
Bad Debt Expense (Non-Governmental Providers)	0	0	0	0.0%	0
Leases and Rentals	58,236	91,638	33,402	1.1%	91,638
Depreciation and Amortization	3,794	58,583	54,788	0.7%	58,583
Interest Expense (Non-Governmental Providers)	0	0	0	0.0%	0
Total Operating Expenses	8,464,363	8,953,994	489,630	112.0%	8,619,765
Net Operating Surplus/(Loss)	(846,969)	(956,738)	109,770	-11.47%	(1,496,660)
Non-Operating Revenue:					
Contributions	0	0	0	0.00%	0
Investment Income	0	0	0	0.00%	0
Income Derived from Property Taxes	560,756	555,727	5,028	0.90%	555,727
Interest Expense (Governmental Providers Only)	(216,242)	(205,430)	(10,812)	5.26%	(216,242)
Other Non-Operating Revenue/(Expenses)	644,937	77,314	567,623	734.18%	90,480
Total Non Operating Revenue/(Expense)	989,450	427,611	561,839	131.39%	429,965
Total Net Surplus/(Loss)	\$142,482	(\$529,127)	\$671,609	-126.93%	(\$1,066,695)
Operating Margin	-11.12%	-11.96%			-21.01%
Total Profit Margin	1.87%	-6.62%			-14.98%
EBITDA	-13.91%	-13.80%			-23.22%
Cash Flow Margin	4.76%	-3.32%			-11.12%

Statement of Revenue and Expense - 13 Month Trend

SOUTHERN INYO HEALTHCARE DISTRICT
LONE PINE, CALIFORNIA

	Actual 7/31/2019	Actual 8/31/2019	Actual 9/30/2019	Actual 10/30/2019	Actual 11/30/2019
Gross Patient Revenue					
Inpatient Revenue	\$45,894	\$94,568	\$52,441	\$106,744	\$55,909
Clinic Revenue	80,682	83,246	82,042	158,294	58,936
Outpatient Revenue	647,473	700,432	638,179	615,312	444,288
Long Term Care Revenue	401,886	404,913	396,611	401,176	281,801
Other	0	0	0	0	0
Total Gross Patient Revenue	1,175,935	1,283,159	1,169,273	1,281,526	840,934
Deductions From Revenue					
Discounts and Allowances	(364,540)	(397,779)	(362,475)	(422,904)	(235,462)
Bad Debt Expense (Governmental Providers Only)	(35,278)	(38,495)	(35,078)	(51,261)	(26,226)
Prior Year Settlements	0	0	0	0	0
Charity Care	(7,500)	(7,500)	(7,500)	(37,285)	(7,500)
Total Deductions From Revenue	(407,318)	(443,774)	(405,053)	(511,450)	(268,188)
Net Patient Revenue	768,617	839,385	764,220	770,076	572,746
Other Operating Revenue	6,487	0	84,004	66,731	43,789
Total Operating Revenue	775,104	839,385	848,224	836,807	616,535
Operating Expenses					
Salaries and Wages	470,616	457,026	441,714	451,525	296,289
Fringe Benefits	31,068	91,405	22,275	28,266	72,798
Contract Labor	19,210	25,415	23,365	6,988	43,750
Physicians Fees	104,797	167,231	155,938	148,104	46,316
Purchased Services	4,158	21,301	12,304	21,191	40,968
Supply Expense	37,115	35,277	36,974	29,067	31,098
Utilities	23,740	26,368	18,355	16,936	15,530
Repairs and Maintenance	3,107	5,343	1,188	4,043	5,839
Insurance Expense	24,056	15,110	53,082	15,100	23,530
All Other Operating Expenses	84,375	10,486	40,346	36,949	12
Bad Debt Expense (Non-Governmental Providers)	0	0	0	0	0
Leases and Rentals	5,348	4,167	4,167	12,740	9,269
Depreciation and Amortization	279	279	781	781	279
Interest Expense (Non-Governmental Providers)	0	0	0	0	0
Total Operating Expenses	807,869	859,408	810,489	771,690	585,678
Net Operating Surplus/(Loss)	(32,765)	(20,023)	37,735	65,117	30,857
Non-Operating Revenue:					
Contributions	\$0	0	0	0	0
Investment Income	0	0	0	0	0
Income Derived from Property Taxes	56,327	56,327	56,327	56,327	56,327
Interest Expense (Governmental Providers Only)	(21,624)	(21,624)	(21,624)	(21,624)	(21,624)
Other Non-Operating Revenue/(Expenses)	9,048	9,048	9,048	9,048	9,048
Total Non Operating Revenue/(Expense)	\$43,751	\$43,751	\$43,751	\$43,751	43,751
Total Net Surplus/(Loss)	\$10,986	\$23,728	\$81,486	\$108,868	\$74,608
Operating Margin	-4.23%	-2.39%	4.45%	7.78%	5.00%
Total Profit Margin	1.42%	2.83%	9.61%	13.01%	12.10%
EBITDA	-6.98%	-4.93%	1.99%	5.29%	1.54%
Cash Flow Margin	4.24%	5.44%	12.25%	15.69%	15.65%

Actual 12/31/2019	Actual 1/31/2020	Actual 2/28/2020	Actual 3/30/2020	Actual 4/30/2019	Actual 5/30/2019	Actual 6/30/2019	Actual 6/30/2019
\$60,004	\$129,526	\$75,624	\$203,185	\$142,054	\$36,939	\$53,970	\$81,612
\$69,551	74,545	57,023	57,466	63,191	70,205	78,809	65,872
557,427	566,579	601,661	611,441	439,460	611,829	492,290	556,244
\$339,540	468,211	288,508	326,506	404,258	363,234	339,093	397,365
0	0	0	0	0	0	0	0
1,026,522	1,238,861	1,022,816	1,198,598	1,048,963	1,082,207	964,162	1,101,093
(\$338,752)	(408,824)	(286,388)	(335,608)	(293,709)	(303,018)	(269,966)	(308,306)
(\$30,796)	(37,166)	(30,684)	(35,956)	(31,469)	(32,466)	(28,925)	(33,033)
\$0	0	0	0	0	0	0	0
(\$7,500)	(7,500)	(7,500)	(7,500)	(7,500)	(7,500)	(7,500)	(7,500)
(377,048)	(453,490)	(324,572)	(379,066)	(332,678)	(342,984)	(306,390)	(348,839)
649,474	785,371	698,244	819,532	716,285	739,223	657,772	752,254
\$6,487	6,487	6,487	6,487	6,487	6,487	6,487	6,487
655,961	791,858	704,731	826,019	722,772	745,710	664,259	758,741
\$442,857	509,286	517,857	573,342	535,718	517,285	492,355	443,211
\$110,714	127,321	129,464	143,335	37,409	129,321	123,089	110,803
\$24,680	25,400	26,450	26,963	37,825	30,875	47,023	18,625
\$99,691	104,951	132,280	139,754	153,239	143,591	137,582	156,258
\$34,670	22,109	28,086	47,694	33,891	6,382	8,471	21,837
\$9,294	14,547	9,203	79,546	65,863	23,737	54,774	21,218
\$22,852	16,057	11,114	25,493	11,268	16,626	7,555	20,910
\$2,990	20,048	4,874	4,611	25,268	3,064	6,421	(28,516)
\$26,692	31,121	21,816	44,730	17,316	17,316	23,758	13,463
\$10,495	8,900	10,250	27,890	18,064	57,293	58,896	50,000
\$0	0	0	0	0	0	0	0
\$4,135	3,397	2,750	4,050	8,213	4,600	4,167	12,193
\$279	279	279	279	279	279	279	33,962
\$0	0	0	0	0	0	0	0
789,349	883,416	894,423	1,117,687	944,353	950,369	964,370	873,964
(133,388)	(91,558)	(189,692)	(291,668)	(221,581)	(204,659)	(300,111)	(115,223)
0	\$0	\$0	0	\$0	0	0	\$0
\$0	0	0	0	0	0	0	0
\$56,327	56,327	56,327	55,070	55,070	55,070	55,070	55,070
(\$21,624)	(21,624)	(21,624)	(21,624)	(21,624)	(21,624)	(21,624)	(21,624)
\$9,048	9,048	9,048	9,048	563,505	9,048	9,048	9,048
43,751	43,751	43,751	42,494	596,951	42,494	42,494	42,494
(\$89,637)	(\$47,807)	(\$145,941)	(\$249,174)	\$375,370	(\$162,165)	(\$257,617)	(\$72,729)
-20.33%	-11.56%	-26.92%	-35.31%	-30.66%	-27.44%	-45.18%	-15.19%
-13.66%	-6.04%	-20.71%	-30.17%	51.93%	-21.75%	-38.78%	-9.59%
-23.59%	-14.26%	-29.95%	-37.89%	-33.61%	-30.31%	-48.39%	-13.56%
-10.33%	-3.27%	-17.60%	-27.51%	54.97%	-18.81%	-35.49%	-2.26%

Patient Statistics

SOUTHERN INYO HEALTHCARE DISTRICT
 LONE PINE, CALIFORNIA
 Ten Months Ended April 30, 2020

Current Month				Year-To-Date				
Actual 04/30/20	Budget 04/30/20	Positive/ (Negative) Variance	Prior Year 04/30/19	STATISTICS	Actual 04/30/20	Budget 04/30/20	Positive/ (Negative) Variance	Prior Year 04/30/19
Discharges								
7	2	5	2	Acute	33	48	(15)	51
2	0	2	0	Swing Beds	23	7	16	0
0	0	0	0	Psychiatric/Rehab	0	0	0	0
0	0	0	0	Respite	0	0	0	0
9	2	7	2	Total Adult Discharges	56	55	1	51
0	0	0	0	Newborn	0	0	0	0
9	2	7	2	Total Discharges	56	55	1	51
Patient Days:								
17	13	4	12	Acute	96	118	(22)	116
40	0	40	0	Swing Beds	354	0	354	0
0	0	0	0	Psychiatric/Rehab	0	0	0	0
0	0	0	0	Respite	0	0	0	0
57	13	44	12	Total Adult Patient Days	450	118	332	116
0	0	0	0	Newborn	0	0	0	0
57	13	44	12	Total Patient Days	450	118	332	116
Average Length of Stay (ALOS)								
2.4	6.0	3.6	6.0	Acute	2.9	2.4	(0.5)	2.3
20.0	N/A	#VALUE!	N/A	Swing Bed	15.4	0.0	(15.4)	N/A
N/A	N/A	N/A	N/A	Psychiatric/Rehab	N/A	N/A	N/A	N/A
6.3	6.0	(0.3)	6.0	Total Adult ALOS	8.0	2.1	(5.9)	2.3
N/A	N/A	N/A	N/A	Newborn ALOS	N/A	N/A	N/A	N/A
Average Daily Census (ADC)								
0.6	0.4	0.1	0.4	Acute	3.2	3.9	(0.7)	3.9
1.3	0.0	1.3	0.0	Swing Beds	1.2	0.0	1.2	0.0
0.0	0.0	0.0	0.0	All Other Adult	0.0	0.0	0.0	0.0
1.9	0.4	1.5	0.4	Total Adult ADC	4.4	3.9	0.4	3.9
0.0	0.0	0.0	0.0	Newborn	0.0	0.0	0.0	0.0
Long Term Care:								
870	750	120	721	SNF/ECF Resident Days	8,836	8,025	811	8,016
0	0	0	0	SNF/ECF Resident Discharges	60	52	8	48
0	0	0	0	CBRF/Assisted Living Days	0	0	0	0
29.0	25.0	4.0	24.0	Average Daily Census	29.1	26.4	2.7	26.4
Emergency Room Statistics								
3	1	2	2	ER Visits - Admitted	20	17	3	22
51	26	25	78	ER Visits - Discharged	1,067	1,128	(61)	1,143
10	4	6	48	ER - Urgent Care Visits	117	89	28	146
64	31	33	128	Total ER Visits	1,204	1,234	(30)	1,311
4.69%	1.79%	1.56%	1.56%	% of ER Visits Admitted	1.66%	1.37%	1.68%	1.68%
42.86%	26.18%	100.00%	100.00%	ER Admissions as a % of Total	35.09%	30.78%	43.14%	43.14%
Outpatient Statistics:								
378	390	(12)	460	Total Outpatients Visits	3,354	4,013	(659)	3,863
0	6	(6)	1	Observation Bed Days	18	18	(0)	14
210	390	(180)	342	Clinic Visits - Primary Care	2,304	2,911	(607)	2,676
35	75	(40)	0	Clinic Visits - Specialty Clinics	456	189	267	255
0	0	0	0	IP Surgeries	0	0	0	0
0	0	0	0	OP Surgeries	0	0	0	0
0	0	0	0	Outpatient Scopes	0	0	0	0
0	0	0	0	Retail Pharmacy Scripts	0	0	0	0
Productivity Statistics:								
92.32	91.80	0.52	0.00	FTE's - Worked	92.32	91.80	0.52	93.98
102.80	97.20	5.60	102.80	FTE's - Paid	102.17	98.80	3.37	102.17
0.9160	1.2300	0.31	1.2300	Case Mix Index - Medicare	0.9160	0.9821	0.07	0.9512
0.8990	1.1340	0.24	1.1340	Case Mix Index - All payers	0.8990	0.9831	0.08	0.9524

Key Financial Ratios

SOUTHERN INYO HEALTHCARE DISTRICT

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LONE PINE, CALIFORNIA

Ten Months Ended April 30, 2020

	Year to Date 4/30/2020	Prior Year to Date 6/30/2018	Prior Fiscal Year End 6/30/2018	Peer California Hospitals (See Note 1)	National Rural CAH Hospitals (See Note 2)
Profitability:					
Operating Margin	-11.12%	-11.96%	-21.01%	2.33%	0.42%
Total Profit Margin	1.87%	-6.62%	-14.98%	2.49%	1.23%
Cash Flow Margin	1.92%	-5.88%	-14.15%	8.40%	5.91%
Contractual Allowance %	31.46%	25.56%	28.59%	50.62%	39.92%
Inpatient Gross Revenue as a % of Total	24.34%	31.31%	31.24%	38.85%	28.48%
Outpatient Gross Revenue as % of Total	44.63%	43.58%	43.57%	64.83%	74.43%
Average Daily Census Acute Care	0.57	0.42	3.87	5.57	3.22
Average Daily Census Swing Bed	1.33	0.00	0.00	0.37	1.52
Liquidity:					
Days of Cash on Hand, Short Term	52.29	2.76	3.21	23.32	27.10
Days Cash, All Sources	52.72	2.79	2.79	67.87	71.21
Net Days in Accounts Receivable	158.53	164.28	164.28	59.54	53.16
Average Payment Period	164.77	163.22	163.22	56.65	53.00
Current Ratio	1.03	0.94	0.84	2.31	1.12
Medicare Cost to charge ratio	59.08%	53.20%	53.20%	38.00%	47.00%
Capital Structure:					
Average Age of Plant (Annualized)	13.88	13.87	13.87	11.13	11.45
Capital Costs as a % of Total Expenses	2.53%	3.58%	3.58%	7.51%	5.30%
Long Term Debt to Equity	-1.5%	-202.7%	-202.7%	53.99%	60.32%
Long Term Debt to Capitalization	-1.5%	197.3%	197.3%	20.13%	29.00%
Debt Service Coverage Ratio	1.65	0.92	0.92	2.27	3.16
Medicare IN Patient Payer mix	8.56%	6.81%	6.86%	57.90%	73.01%
Medicare Out Patient Payer mix	51.59%	49.30%	49.28%	38.89%	37.90%
Productivity and Efficiency:					
Paid FTE's per Adjusted Occupied Bed	5.91	2.26	15.04	10.34	5.86
Total Net Revenue per FTE	\$74,556	\$37,092	\$37,092	\$117,848	\$77,243
Salary Expense per Paid FTE	\$56,034	\$50,287	\$50,287	\$59,647	\$50,845
Salary and Benefits as a % of Net Revenue	75.49%	58.21%	58.21%	41.52%	45.57%
Employee Benefits %	16.91%	24.57%	24.57%	41.29%	25.20%
Supply Expense Per Adj. Discharge - CMI Adj	\$591.57	\$499.95	\$499.95	\$2,476.27	\$1,050.00
FTE's Per Occupied Bed	3.10	4.97	4.97	5.31	5.80
	YTD - Actual 4/30/2020	YTD - Actual 7/31/2017	YTD - Actual 6/30/2018	YTD - Budget 4/30/2020	
Other Ratios:					
Gross Days in Accounts Receivable	260.43	671.65	671.65	60.00	
Net Revenue per Adjusted Discharge	\$11,642	\$9,886	\$9,886	\$9,944	
Operating Expenses per Adj. Discharge	\$12,936	\$14,668	\$14,668	\$11,134	

Note 1 - CHA Financial Indicators Report 2016 (U. of North Carolina)

Note 2 - Per CAH Financial Indicators Report 2016 (U. of North Carolina)

Southern Inyo Healthcare District

	<i>Actual</i>	<i>Proj</i>
Month of JUNE 2020	<i>Jun-19</i>	<i>Jun-20</i>
Average Daily Census		
Acute Care	0.48	0.70
Swing	1.41	2.50
SNF	28.31	27.00
Beginning Balance	3,215,043	1,540,655
Cash Receipts		
Medicare	168,133	151,320
Medi-Cal	273,471	112,243
Insurance	29,982	94,121
Managed Care	87,778	14,231
Self-Pay Mail	14,069	5,121
Private Pay	28,017	36,240
Rebates/Taxes/IGT/Grants	327,345	75,000
Miscellaneous Cash	1,463	31,258
Unapplied/Withholds	-641	55,581
Total Cash Received	929,616	575,115
Salaries	535,714	441,000
Professional Fees	135,577	99,981
Supplies	28,582	54,200
Other/Purchased Services/Cont Labor	99,377	36,516
Bankruptcy Pmts/Capital Purch	423,534	82,000
IGT Matching/Hosp Lic./Insurance	57,198	0
TOTAL EXPENSE	1,279,983	713,697
Return of Medicare/Cal Overpayment	0	0
Investment Account	1,000,000	0
Ad Valorem Tax Reserve	0	0
Total Payments	2,279,983	713,697
	0	
Cash Over/(Under)	1,864,676	1,402,073
Sweep & Prop. Tax Acct	0	0
Patient Trust Account	8,409	8,793
Medicare Overpayment Reserve	0	0
Reserve Add or Transfer	0	0
Net Cash Balance	<u>1,873,085</u>	<u>1,410,866</u>