SOUTHERN INYO HEALTHCARE DISTRICT

Regular Meeting of the Board of Directors Minutes

Date: Tuesday, April 14, 2020 Time: 4:30 p.m.

Due to the COVID-19 state of emergency, the Board of Directors will conduct this meeting via video and tele-conference. A physical location will not be available to the public. You may participate in the meeting by using the call in number specified in this Notice of Meeting. If you wish to speak to an item on the agenda, please inform the Board Chair when she asks for public comment. The Board's normal rules for public comment apply: speakers are limited to 3 minutes per item. You may also email comments to [insert email address] prior to the start of the meeting, and your comment(s) will be distributed to the directors at the meeting.

If you need special assistance to participate in the meeting, please contact Maritza Perkins at 760-876-2210, and the District will attempt to accommodate your need.

Participate by using the following:

Dial: +1 213-212-7420 **Access code:** 120 6696

Online meeting room: https://promo.unibridge.cloud/conf/call/1206696

Minutes

PRESENT (via teleconference)
Jaque Hickman, President (at hospital)
Charles Carson, Vice Present
Bruce Branson, Treasurer

ABSENT

Mark Lacey, Director Carma Roper, Secretary

OTHERS (via teleconference)
Peter Spiers, CEO (at hospital)
Chester Beedle, Financial Consultant
Chris Marks, IT
Scott Nave, Legal Counsel
Jeff Golden, Attorney
Ashley McDow, Attorney
Maritza Perkins, Executive Assistant (at hospital)

I. CALL TO ORDER

The meeting was called to order at 4:33 pm.

Action: Vice President Carson moved to approve the 04.14.2020 Regular Board meeting agenda. Treasurer Branson seconded. All approved.

Roll Call-

Charles Carson "AYE"
Bruce Branson "AYE"
Jaque Hickman "AYE"

II. BUSINESS ITEMS

A. Discussion regarding future of Southern Inyo Hospital facilities. (President/Attorney)

Scott Nave reported that Jeff Golden is collecting ballots from creditors. All voters voted yes on the plan. No, "no votes" on plan. Tomorrow, April 15th or Thursday, April 16th Jeff Golden will be filling a motion to approve the Bankruptcy plan that will be heard by the court on May 19th. No other updates. Jeff Golden was going to call the key vendors who said they would vote "yes" but have yet turn in vote.

There were a list of vendors with the incorrect addresses. SIHD's accounting department is working on getting the correct addresses so packets can be resent. We can present late votes. Scott Nave stated that SIHD will need to report to the court with the status of the plan after 90 days of the plan being confirmed, in hope that the revenue bond funds are in so we can include on report that creditors have been paid. Per Scott Nave, it would be probably August or September until we are done.

A call has been scheduled on May 8th in regards to the revenue bonds.

President Hickman did have a conversation with Gary Hicks, Mike Callaghan and spoke with Amy Shepard and received clarity on amount of taxes being sequestered. SIHD does operate under the teeter plan which means that we get our tax revenues as they are accounted for whether or not the county has collected them. Therefore, the taxes that were due on April 10th, our share is between 135k-145k.

After many months of negotiating we reached a final version of the settlement agreement with HCCA-VI Healthcare. It included a promissory note and security agreement.

The district already made a payment to HCCA. The full amount will be paid off by the end of June. Jeff Golden received a "yes" ballot from HCCA.

There was \$828k that was sequestered. Scott Nave worked with Amy Shepard on getting that through with county counsel and how it would be released. Our plan was to pay HCCA off even though the agreement with HCCA stated that we would pay 600k and then pay the remaining 300k over the next 4 years. SIHD already paid 800k last Friday, April 10th which leaves 100k left to pay. SIHD also has approximately 28k in the sequestered money that is coming to us. We will add that to the tax revenues for April. The goal is to then pay off the 100k and pay HRG (secured creditor). HRG was owed 200k and the negotiation was to pay lump sum of 75k.

- **B. Consent Agenda:** These items are considered routine and non-controversial and will be approved by one motion. If a member of the Board or public wishes to discuss an item, it will removed from Consent and considered separately at the end of Business Items.
 - 1. Approval of Medical Staff Privileges
 - a. Ismael R. Cota, Clinic FNP, One Year Medical Staff Privileges
 - b. Sandra Spiedel, NP, Two Year Medical Staff Privileges
 - c. Todd Farrer, Clinic & Skilled Nursing, MD, Two Year Medical Staff Privileges.
 - 2. Approval of Minutes
 - a. Special Board Minutes of December 18, 2019.
 - b. Special Board Minutes of January 9, 2020.
 - c. Regular Board Minutes of January 14, 2020.
 - d. Regular Board Minutes of February 11, 2020.
 - e. Special Board Minutes of March 10, 2020 REMOVED
 - 3. Approval of Policies and Procedures
 - a. IT Security Organizational Requirements
- 1) Business Associate Contracts
- 2) Other Arrangements
- 3) Policies & Procedures, and documentation requirements

b. IT Security - Physical Safeguards

- 1) Access control and validation procedure.
- 2) Contingency operations.
- 3) Accountability.
- Data backup and storage.
- 5) Disposal
- 6) Media re-use
- 7) Device and media controls.
- 8) Facility security plan.
- 9) Workstation Security.
- 10) Workstation Use.

NOTE: Change to consent agenda. Item 2 e. Special Board Minutes of March 10, 2020 will not be included in the consent agenda.

Action: Treasurer Branson moved to approve the consent agenda (not included-March 10th minutes). Vice President Carson seconded. All Approved.

Roll Call-

Bruce Branson "AYE" Charles Carson "AYE" Jaque Hickman "AYE"

C. Pioneer Home Healthcare & Hospice Agreement (CEO)

Peter Spiers stated that Pioneer Home Healthcare has a presence in Independence and Lone Pine. They reached out to SIHD to provide service for their Lone Pine home bound base patients. With the additional of full service rehab. SIHD negotiated a contract with rates and services rendered. This is a value to us because it will add volume to the rehab service. This will also add end of life patients and admits to acute beds if necessary. Raychel Hosch, SIHD Rehab Director has worked with them before and has a good working relationship. This is not a huge money maker but overtime this will help develop relationship and reputation of good service. SIHD does not have to do any billing. We send the invoice and they pay us.

This is 2 year contract. Scott Nave reviewed the contract and he does not have any hesitations about contract. From a legal perspective, there are no issues with contract.

Action: Treasurer Branson moved to approve the Pioneer Home Healthcare & Hospice Agreement with the removal of the respiratory services. Vice President Carson seconded. All approved.

Roll Call-

Bruce Branson "AYE" Charles Carson "AYE" Jaque Hickman "AYE"

D. Phoenix Health Systems- Prime Statement of Work (CEO)

This is the subsidiary of Medsphere. They have been providing this service for a couple years under an agreement for consulting in subject matter expert work. This is pay for performance plan. We have received PRIME monies for the last couple of years. They have completed with the first phase of DY15. We are expecting payment on it sometime in April (approx. 200k).

Peter Spiers has negotiated an agreement with them which is much less than what we agreed with them in the past. There will be another PRIME opportunity at the end of the year but we have not consented on an agreement with Medsphere yet. It is possible that we can complete it in-house.

This statement of work is for work already completed. SIHD will not pay for services until we receive the monies from PRIME. Approx. amount that we will have to pay Medpshere is approx. 30k.

Action: Treasurer Branson moved to approve the Phoenix Health Systems- Prime Statement of work (half year). Vice President Carson seconded. All approved.

Roll Call-

Bruce Branson "AYE" Charles Carson "AYE" Jaque Hickman "AYE"

E. Owens Valley Services Agreement (CEO)

Peter Spiers stated that a couple years ago the Owens Valley Unified School District was looking to bring in a new rehabilitation services provider under contract. SIHD was in the district but because we couldn't provide all the services they asked for an out of network waiver from LAFCO. NIH was approved but Peter informed them that we can do the services now. Peter attended the LAFCO meeting with John Tremble, CEO of NIH where they explained the change and NIH graciously submitted it to SIHD. Peter spoke with the superintendent at OV Unified School District and explained to her what happen. Also provided an initial list of services we can provide.

Need to make correction to contract. Need to remove the respiratory services. At this time, SIHD does not provide respiratory services. Scott Nave reviewed the contract and there are no issues with contract.

Action: Treasurer Branson moves to approve the Owens Valley Services agreement with the corrections as stated in discussion. Vice President Carson seconded.

Roll Call-

Bruce Branson "AYE" Charles Carson "AYE" Jaque Hickman "AYE"

F. F.E.E.S (Fiberoptic Endoscopic Evaluation of Swallowing) Equipment & Services Agreement (CEO)

Raychel Hosch has this piece of equipment that she uses for speech pathology patients. She hasn't been able to use it (with skilled nursing) due to district rules.

The equipment was about \$3,500 new. There is a lot of opportunity using this in the skilled nursing regularly. Our challenges: What are the legal issues involved? Raychel is an employee with SIHD and she owns the equipment. Can we give a waiver?

Scott Nave is working through this on how do we legally structure this and avoid the conflict of interest rules. Directors, Officers and employees of the district cannot have a financial interest and contract between them and the district.

However, the rules for employees are different than the rules with the directors. Scott is researching this. Does the Board feels comfortable on considering Peter Spiers to enter into an agreement and execute the agreement for the equipment and/or services once we come up with a solution that meets the legal obligations of the district?

Scott Nave is taking his time with this because Raychel Hosch is at risk with this deal. SIHD doesn't want anything to jeopardize her.

Board of Directors:

President Hickman stated that she would be happy to have Scott Nave and Peter Spiers to work on this and for Peter to execute an agreement. Treasurer Branson feels more comfortable to bring the agreement back to the board for action. Vice President Carson thinks its okay for Peter and Scott to figure out and complete without coming back to the board.

Peter Spiers stated that there are two outcomes to this. Either SIHD buys it at a discount price or we find some legal ways to reduce exposure.

Action: Vice President Carson moved to approve that Peter Spiers, CEO and Scott Nave, Legal Counsel make decision and finalize the F.E.E.S equipment and services agreement with Raychel Hosch. Along with notification to the Board of Directors. President Hickman seconded.

Roll Call-

Bruce Branson "ABSTAINS" Charles Carson "AYE" Jaque Hickman "AYE"

III. REPORTS

A. Financial Report

Chet Beedle, Financial Consultant reviewed the executive summary and cash flow that was presented at the finance committee meeting on April 7-2020. (*Financial reports are provided at the end of these minutes.*)

*Mr. Beedle would like approval of the Budget Assumptions presented at the finance meeting on April 7, 2020. President Hickman stated they the board received the budget assumptions in their packet and appreciates it.

B. CEO Report

Peter discussed operational key indicators and metrics. Also the Covid-19 preparedness at SIHD.

In terms of economic virus- SIHD has had minimal reduction on all volumes across all domains. The acute and swing has exceeded budgeted amounts. ED is off a little. This month is better. We kept our rehab service open. In March, even with the withhold SIHD collected 1.9 million. Three months in a row SIHD has had plus 1.1 million in collections. In April we have 12 more collections days we are already at 992k.

Covid-19 Preparedness- We got aggressive and thankfully no Covid-19 cases in the house.

Our mitigation plan has been as follows:

One single entrance to hospital and clinic, all screening outside with full PPE. No staff member has been tested positive for Covid-19. Screening includes temperature measure, current and long term health history, family status and travel history. Every patient that presented with positive signs of Covid received a test. Only 8 tests have been done and all were negative. By state mandated we had to shut down the family and friends visitors in skilled nursing. Regular in-servicing for new caregivers and new covid-19 findings and guidelines

Board of Directors:

Jaqueline Hickman President

Charles Carson Vice President Carma Roper Secretary

Bruce Branson Treasurer Mark Lacey Director are done by our new DSD. We are now live on the covid-19 antibody test. This test will tell us if you are immune or have been come immune. We screen 90-100 people a day (Monday through Friday) This includes staff. Each dept. has accountability checks. EVS cleans hourly. EVS staff is now under Jeff Sheffield. Protocol for all depts. is to wipe down all areas that are high touch.

Silver lining- The government is giving away 2.2 trillion dollars. SIHD has Merchant McIntyre (federal grant writers) who is focusing on 15 rural health grants. There is millions of dollars for renovations because of Covid-19. If we qualify, we want to renovate the clinic and the hospital.

In summary SIHD has completed the following:

Preventive Covid-19 in house.

Participated in all local, state and federal covid-19 incentives.

Peter is on call and reporting to all groups.

Dealt with staff fears, conflicts, family issues and distractions to keep us Covid free.

This is the small hospital with a big heart. President Hickman stated the group has worked very hard. There is an employee appreciation lunch tomorrow.

Peter Spiers stated that there is an isolation unit that maintenance built. Corona Isolation Unit is located in the back of the hospital with negative pressure and is stocked. Ashley McDow stated that it's good to have. Good job. Travel through Lone Pine did stop a lot which is good. Peter Spiers stated we don't want Covid in this house. Biggest concern is staff. What is their history? Where have they gone? Who? What? When?

President Hickman stated that the community put together a plan where the Easter bunny drove around on a fire truck and passed out candy. They came by the hospital and waved at the residents.

C. Medical Staff Report (Quarterly Report)-

No report at this time.

IV. PUBLIC COMMENTS ON ITEMS NOT ON THE AGENDA

None

V. BOARD OF DIRECTORS COMMENTS ON ITEMS NOT ON THE AGENDA

Vice President Carson stated that it is very impressive what Peter has done during this whole thing. President Hickman stated it is stressful. Peter Spiers stated that it's been a team effort. Treasurer Branson agrees that Peter is doing a fantastic job.

Treasurer Branson stated that rental agreement for the doctor's house at 125 Lakeview has been changed to his daughter's name. She will send in the new rental agreement and presented to the board.

*The budget assumptions report needs to be approved. Scott Nave stated that the board can't approve the budget assumptions report 2021 due to it being under "reports" on this agenda. The reports section cannot be an action item. The budget assumptions will need to be included on the next board meeting under consent agenda.

Board of Directors:

VI. CLOSED SESSION

A. Existing Litigation (Govt Code 54956.9): Chapter 9 Bankruptcy

VII. CLOSED SESSION REPORT

The Board of Directors and Legal Counsel discussed the exiting litigation. No other items were discussed. No actions taken.

VIII. ADJOURNMENT

The open session meeting adjourned at 6:01 pm.

President/Secretary of the Board of Directors

Special Board Minutes of April 14, 2020

6-9-2020

SOUTHERN INYO HEALTHCARE DISTRICT

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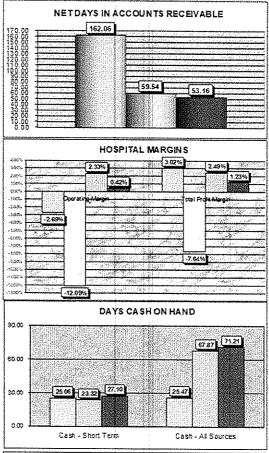
EXECUTIVE FINANCIAL SUMMARY

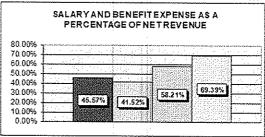
Seven Months Ended January 31, 2020

BALANCE SHI	SET AND	
	1/31/2020	6/30/2019
ASSETS		
Current Assets	\$4,749,357	\$4,706,581
Assets Whose Use is Limited	10,614	7,936
Property, Plant and Equipment (Net)	1,058,849	1.061,248
Other Assets	0	0
Total Unrestricted Assets	5,818,820	5,775,765
Restricted Assets	0	0
Total Assets	\$5,818,820	\$5,775,765
LIABILITIES AND NET ASSETS		
Current Liabilities	\$5,636,707	\$5,610,139
Long-Term Debt	18,699	17.122
Other Long-Term Liabilities	935,238	590,784
Total Liabilities	6,590,644	6,218,045
Net Assets	(771.824)	(442,280
Total Liabilities and Net Assets	\$5,818,820	\$5,775,765

STATEMENT OF REVENUE AL	ND EXPENSES	-YTD
	ACTUAL	BUDGET
Revenue:		
Gross Patient Revenues	\$8,016,210	\$8,708,259
Deductions From Revenue	(2,866,322)	(2,399,996)
Net Patient Revenues	5,149,888	6,308,263
Other Operating Revenue	213,986	127,471
Total Operating Revenues	5,363,873	6,435,734
Expenses:		
Salaries, Benefits & Contract Labor	3,721,967	4,625,492
Purchased Services & Physician Fees	983,731	1,046,875
Supply Expenses	193,372	288,079
Other Operating Expenses	605,873	1,181,873
Bad Debt Expense	0	0
Depreciation & Interest Expense	2,957	71,279
Total Expenses	5,507,900	7,213,598
NET OPERATING SURPLUS	(144,027)	(777,863)
Non-Operating Revenue/(Expenses)	306,255	286,092
TOTAL NET SURPLUS	\$162,228	(\$491,772)

KEY STATISTICS AN	D RATIOS - Y TE	
	ACTUAL	BUDGET
Total Acute Patient Days	37	82
Average Acute Length of Stay	2.3	2.2
Total Emergency Room Visits	966	987
Outpatient Visits	2,422	2,563
Total Surgeries	0	0
Total Worked FTE's	92.32	91.80
Total Paid FTE's	102.17	98.80
Productivity Index	0.9946	1.0000
EBITDA - YTD	-5.45%	-13.82%
Current Ratio	0.84	
Days Expense in Accounts Payable	294.47	





☐ SOUTHERN INYO HEALTHCAI	RE DISTRIC	Τ
□Budget		01/31/20
☐ California	:	Hospitals
CAH Hospitals		Rural
Prior Fiscal Year End		06/30/19
FINANCIAL STRENGTH INI	DEX -	(0.23)
Excellent - Greater than 3.0	Good -	3.0 to 0.0
Fair - 0.0 to (2.0)	Poor-	Less than (2.0)

Current Month 1/31/2020 \$644,595 9,446,795 (5,479,141) 3,967,654 0 117,879 19,228 0 0 4,749,357	Prior Month 12/31/2019 \$458,170 9,129,949 (5,295,371) 3,834,579 0 117,879 19,228 0 0 4,429,856	ASSETS Positive/ (Negative) Variance \$186,425 316,846 (183,771) 133,075 0 0 0 0 0 0 319,501	Percentage Variance 40.69% 3.47% -3.47% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 7.21%	8,742,913 (5,070,890 3,672,024 0 0 110,223 7,500
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-				\$5,775,765
	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 10,614 7,659 693,510 693,510 2,587,666 2,587,666 3,041,639 3,041,639 0 0 6,322,815 6,322,815 (5,263,966) (5,263,687) 1,058,849 1,059,128 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 10,614 7,659 2,955 693,510 693,510 0 0 2,587,666 2,587,666 0 3,041,639 0 0 0 0 0 0 0 0 0 0 0 6,322,815 6,322,815 0 0 0 (5,263,966) (5,263,687) (279) 1,058,849 1,059,128 (279) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0.00% 0 0 0 0.00% 0 0 0 0.00% 0 0 0 0.00% 0 0 0 0.00% 0 0 0 0.00% 10,614 7,659 2,955 38.59% 693,510 693,510 0 0.00% 2,587,666 2,587,666 0 0.00% 3,041,639 0 0.00% 0.00% 0 0 0 0.00% 6,322,815 6,322,815 0 0.00% (5,263,966) (5,263,687) (279) -0.01% 1,058,849 1,059,128 (279) -0.03% 0 0 0 0.00% 0 0 0 0.00% 0 0 0 0.00% 0 0 0 0.00% 0 0 0 0.00% 0 0

SOUTHERN INYO HEALTHCARE DIS	TRICT	:			PAGE 4
LONE PINE, CALIFORNIA	111101				FAGE .
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Seven Months Ended January 31, 2	020				:
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					!
***************************************		LIABILITI	ES AND FUND E	BALANCE	
	Current	Prior	Positive/		Prior
Unident Company (Articular Manager Manager)	Month	Month	(Negative)	Percentage	Year End
	1/31/2020	12/31/2019	Variance	Variance	6/30/2019
Current Liabilities					
Accounts Payable	\$5,163,062	\$5,239,380	670 040	4.400/	64.000.074
Notes and Loans Payable	3,103,062	3,609	\$76,318 0	1.46%	\$4,933,871
Accrued Payroll	92,143	3,609 47,449	(44,694)	0.00%	3,607
Accrued Payroll Taxes	39,724	36,643		-94.19%	104,291
Accrued Benefits	117.446	12,932	(3,081)	-8.41%	35,234
Accrued Pension Expense (Current Portion)	117,446	12,932	(104,514) 0	-808.18% 0.00%	12,932
Other Accrued Expenses	0:	0	0	0.00%	0
Patient Refunds Payable	0	0	0	0.00%	
Property Tax Payable	0	0	0	0.00%	
Due to Third Party Payers	169,894	169,894	0	0.00%	
Advances From Third Party Payers	,,,,,,,,,	0	0	0.00%	90,253
Current Portion of LTD (Bonds/Mortgages)		0		0.00%	0
Current Portion of LTD (Leases)	3,607	3,607	0	0.00%	
Other Current Liabilities	p				3,607
Total Current Liabilities	169,894 5,636,707	47,222 5,560,736	(122,672)	-259.78%	426,344
Total vallent Liabilities	3,030,707	3,360,736	(75,971)	-1.37%	5,610,139
Long Term Debt					
Bonds/Mortgages Payable	0	0	0	0.00%	0
Leases/Notes Payable	22,306	22,607	301	1.33%	20,729
Less: Current Portion Of Long Term Debt	3,607	3,607	0	0.00%	3,607
Total Long Term Debt (Net of Current)	18,699	19,000	301	1.58%	17,122
		:		7.0070	,
Other Long Term Liabilities			i		
Deferred Revenue	0	0	0	0.00%	0
Accrued Pension Expense (Net of Current)	0	0	0	0,00%	0
Other	935,238	850,959	(84,279)	-9.90%	590,784
Total Other Long Term Liabilities	935,238	850,959	(84,279)	-9.90%	590,784
The state of the s					
TOTAL LIABILITIES	6,590,644	6,430,694	(159,950)	-2.49%	6,218,045
Net Assets:	/881			<u>-</u>	
Unrestricted Fund Balance	(934,051)	(442,280)	491,772	-111.19%	226,776
Inter-Departmental Transfer (DSH)	0	0	0	0.00%	0
Restricted Fund Balance	0	0	0	0.00%	0
Net Revenue/(Expenses)	162,228	(491,772)	(653,999)	132.99%	(669,056)
		:			
TOTAL NET ASSETS	(771,824)	(934,051)	(162,228)	17.37%	(442,280
		:			————————————————————————————————————
TOTAL LIABILITIES					
AND NET ASSETS	\$5,818,820	\$5,496,643	(\$322,177)	-5.86%	\$5,775,765

President

Statement of Revenue and Expense		Į		'1	:
SOUTHERN INYO HEALTHCARE DISTRICT	* .				PAGE 5
LONE PINE, CALIFORNIA					IAGE
Seven Months Ended January 31, 2020					
	······································			-	***************************************
WAS HALL TO THE PROPERTY OF TH		(CURRENT MONTH	1	
	<u></u>		Positive		Prior
	Actual	Budget	(Negative)	Percentage	Year
	01/31/20	01/31/20	Variance	Variance	01/31/19
Gross Patient Revenue					
Inpatient Revenue Clinic Revenue	\$129,526	\$40,632	\$88,893	218.78%	\$37,974
Outpatient Revenue	74,545	54,141	20,404	37.69%	50,599
Long Term Care Revenue	566,579 468,211	626,704 453,748	(60,125) 14,463	-9,59%	585,705
Other	408,211	403,746	14,463	3.19% 0.00%	424,064
Total Gross Patient Revenue	1,238,860	1,175,225	63,636	5.41%	1,098,341
	1,200,000	1,170,220	03,030	3.4170	1,090,341
Deductions From Revenue	:	V			:
Discounts and Allowances	(408,824)	(299,212)	(109,612)	-36.63%	(307,535
Bad Debt Expense (Governmental Providers Only)	(37,166)	(23,504)	(13,661)	-58.12%	(32,950
Settlements/Other	(7,500)	0	(7,500)	0.00%	(7,500
Charity Care	0	(1,175)	1,175	100.00%	0
Total Deductions From Revenue	(453,490)	(323,892)	(129,598)	-40.01%	(347,986
Net Patient Revenue	785,371	851,333	(65,962)	-7.75%	750,355
Deduction % of Gross Revenue	-36.6%	-27.6%			-31.7%
Other Operating Revenue	6,487	6,714	(227)	-3.38%	6,487
Total Operating Revenue	791,858	858,047	(66,189)	-7.71%	756,843
					· · · · · · · · · · · · · · · · · · ·
Operating Expenses				Exp %/Net Rev	:
Salaries and Wages	509,286	469,783	39,503	54.8%	451,714
Fringe Benefits	127,321	117,446	9,876	13.7%	112,929
Contract Labor	25,400	47,031	(21,631)	5.5%	45,222
Physicians Fees	104,951	172,512	(67,561)	20.1%	165,877
Purchased Services	22,109	3,690	18,420	0.4%	3,548
Supply Expense	14,547	37,057	(22,509)	4.3%	35,977
Utilities	16,057	22,900	(6,843)	2.7%	21,810
Repairs and Maintenance	20,048	8,052	11,997	0.9%	. 7,742
Insurance Expense	31,121	18,182	12,939	2.1%	17,317
All Other Operating Expenses	8,900	67,392	(58,493)	7.9%	65,113
Bad Debt Expense (Non-Governmental Providers) Leases and Rentals	0	0		0.0%	. 0
Depreciation and Amortization	3,397	10,987	(7,589)	1.3%	10,987
Interest Expense (Non-Governmental Providers)	279	279	*	0.0%	279
Total Operating Expenses	883,418	975,309	(91,892)	0.0%	020 542
The state of the s		373,303	(31,032)	113,770	938,513
Net Operating Surplus/(Loss)	(91,560)	(117,262)	25,702	-21.92%	(181,671)
Non-Operating Revenue:					
Contributions					
Investment Income	0	0	<u>0</u> :	0.00%	0
Income Derived from Property Taxes	56,327	0	0:	0.00%	0
Interest Expense (Governmental Providers Only)	(21,624)	55,070 (20,543)	1,257	2.28%	55,070
Other Non-Operating Revenue/(Expenses)	9,048	8,596	1,081 452	-5.26% 5.26%	(21,624)
Total Non Operating Revenue/(Expense)	43,751	43,123	628	1.46%	9,048 42,494
		.0,120	020	1.40/6	~£,+3+
Total Net Surplus/(Loss)	(\$47,809)	(\$74,139)	\$26,330	-35.51%	(\$139,177)
Operating Margin	-11.56%	49 670/			A 4 6601
		-13.67%			-24.00%
Total Profit Margin	£ 0.40/	0.6407		1	
······································	-6.04% -14.26%	-8.64% -16.03%			-18.39%
Total Profit Margin EBITDA Cash Flow Margin	-6.04% -14.26% -3.27%	-8.64% -16.03% -6.21%			-18.39% -26.82% -15.50%

Statement of Revenue and Expense	1	FF frame	1		
SOUTHERN INYO HEALTHCARE DISTRICT					PAGE 6
LONE PINE, CALIFORNIA					FAGE
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Seven Months Ended January 31, 2020					
		<u> </u>	VEAD TO BATE		
- 1441 1444 1444 1444 1444 1444 1444 14		!	YEAR-TO-DATE		B :
	Actual	Budget	Positive	Danas dana	Prior
	01/31/20	01/31/20	(Negative) Variance	Percentage Variance	Year 01/31/19
Gross Patient Revenue	01/31/20	01/31/20	variance	variance	01131719
Inpatient Revenue	\$545,086	\$640,466	(\$95,381)	-14.89%	\$563,939
Clinic Revenue	607,297	482,368	124,928	25.90%	409,792
Outpatient Revenue	4,169,690	4,168,754	936	0.02%	3,412,388
Long Term Care Revenue	2,694,138	3,410,377	(716,239)	-21.00%	2,838,703
Other	0	6,294	(6,294)	-100,00%	6,081
Total Gross Patient Revenue	8,016,210	8,708,259	(692,049)	-7.95%	7,230,903
Deductions From Revenue	(0 ====				
Discounts and Allowances	(2,530,735)	(2,217,123)	(313,612)	-14.15%	(1,998,973
Bad Debt Expense (Governmental Providers Only) Settlements/Other	(253,302)	(174,165)	(79,136)	-45.44%	(216,927
Charity Care	(45,000) (37,285)	(9.709)	(45,000)	0.00%	(22,500)
Total Deductions From Revenue	(2,866,322)	(8,708)	(28,577)	-328.16%	(40,850
Deductions as % of Gross Revenue	-35.8%	(2,399,996)	(466,326)	-19.43%	(2,279,250
Net Patient Revenue	5,149,888	6,308,263	(1,158,375)	-18.36%	4,951,653
	0,110,000	0,000,200	(1,100,010)	-10.5070	4,551,055
Other Operating Revenue	213,986	127,471	86,514	67.87%	77,587
				or and the second of the secon	
Total Operating Revenue	5,363,873	6,435,734	(1,071,861)	-16.65%	5,029,240
<u></u>					
Operating Expenses				Exp %/Net Rev	
Salaries and Wages	3,069,312	3,343,391	274,078	52.0%	2,740,196
Fringe Benefits	483,848	835,848	352,000	13.0%	685,049
Contract Labor	168,807	446,254	277,447	6.9%	388,169
Physicians Fees	827,028	943,068	116,040	14.7%	756,696
Purchased Services	156,702	103,806	(52,896)	1.6%	96,603
Supply Expense Utilities	193,372	288,079	94,706	4.5%	247,133
Repairs and Maintenance	139,838	149,276	9,438	2.3%	122,432
Insurance Expense	42,559	56,779	14,220	0.9%	47,589
All Other Operating Expenses	188,691 191,562	155,927 730,263	(32,765)	2.4%	132,832
Bad Debt Expense (Non-Governmental Providers)	0	730,263	538,700	11.3%	646,647
Leases and Rentals	43,223	89,630	46,407	0.0% 1.4%	79,688
Depreciation and Amortization	2,957	71,279	68,321	1.1%	57,746
Interest Expense (Non-Governmental Providers)	0	0	0 .	0.0%	
Total Operating Expenses	5,507,900	7,213,598	1,705,697	112.1%	6,000,779
			••••••••••••••••••••••••••••••••••••••		
Net Operating Surplus/(Loss)	(144,027)	(777,863)	633,836	-81.48%	(971,539
				1000	
Non-Operating Revenue:			:	:	
Contributions	0	0	0 .	0.00%	0
investment income	0	0	0	0.00%	0
Income Derived from Property Taxes	394,289	412,484	(18,196)	-4.41%	390,517
Interest Expense (Governmental Providers Only) Other Non-Operating Revenue/(Expenses)	(151,369)	(182,984)	31,614	-17.28%	(151,369
Total Non Operating Revenue/(Expenses)	63,336	56,592	6,744	11.92%	63,336
. Just Horr Operating Nevertide/Expense)	306,255	286,092	20,163	7.05%	302,484
Total Net Surplus/(Loss)	\$162,228	(\$491,772)	\$653,999	-132.99%	(\$669,056
, , ,	Ţ. 5mjma0	(+ (- (, ())	Ψ3001000	-102.3376	(4003,030
Operating Margin	-2.69%	-12.09%			-19.32%
Total Profit Margin	3.02%	-7.64%		The second of the second secon	-13.32%
EBITDA	-5.45%	-13.82%	Time T		-21.18%
Cash Flow Margin	5.90%	-3.69%			-9.15%
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OUTHERN INYO HEALTHCARE	DISTRIC	·τ				PAGE 7		i						
ONE PINE, CALIFORNIA	i i i i	••		-		LWGE								PAGE
AVE PINE, CALIFORNIA	:													
.		Actual	Actual	Actual	Actual	Actual	A atual	4 -4 1						
		7/31/2019	8/31/2019	9/30/2019	10/30/2019	11/30/2019	Actual 12/31/2019	Actual 1/31/2020	Actual 2/28/2019	Actual 3/31/2019	Actual 4/30/2019	Actual 5/30/2019 1	Actual 5/30/2019	Actual 6/30/2018
·										110 (/20 / 0	***************************************		5,50,10,13	0/30/20/0
ss Patient Revenue postient Revenue											i			
npasent rievenue Clinic Revenue	- :	\$45,894	\$94,568	\$52,441	\$106,744	\$55,909	\$60,004	5129,526	\$37,974	\$60,551	\$42,830	\$36,939	\$53,970	\$81.6
Outpatient Revenue		80,682 647,473	83.246 700.432	82,042	158,294	58,936	\$69,551	74,545	50,599	41,075	65,373	70,205	78,809	65,8
Long Term Care Revenue	- 1	401,686	404,913	638,179 396,611	615.312	444,288	557,427	566,579	585,705	539,612	497,101	611,829	492,290	556,2
Other		401,800	44,913	290,011	401,176	281,801	\$339,540 D	468,211	424,064 0	381,661	328,580	363,234	339,093	397,3
Total Gross Patient Revenue	Ξ	1,175,935	1,283,159	1,169,273	1,281,526		1,026,522	1,238,861	1,098,342	1,022,899	933,684	1,082,207	964,162	1,101,0
	- 1													
eductions From Revenue Discounts and Allovances		(204 5 (5)	1207 7701	4800 VEC										
Bad Debt Expense (Governmental Providers	Only	(364,540) (35,278)	(397,779) (38,495)	(362,475) (35,078)	(422,904)		(\$338,752)	(406,824)	(307,535)	(286,412)		(303,016)	(269,965)	(306,
Prior Year Settlements	City,	(30,210)	(30,433)	(30,0,0)	(51,261) D	(25,226)	(\$30,796) \$0	(37 166)	(32,950)	(30,687)		(32,466)	(28,925)	(33,0
Charity Care		(7.500)	(7,500)	(7,500)	(37,285)	(7.500)	\$0 (\$7,500)	(7,500)	(7.500)	(7.500)	(7,500)	(7 £00)	0 (7.500)	٠,
Total Deductions From Revenue	- 1	(407,318)	(443,774)	(405,053)	(511,450)		(377,048)	(453,490)	(347,985)	(324,599)	(297,005)	(7,500)	(7,500) (306,390)	(348,
No Post of S		700.04	***											
Net Patient Revenue	-	768,617	839,385	764,220	770,076	572.746	649,474	785,371	750,357	698,300	636,879	739,223	657,772	752,2
ther Operating Revenue	_	6,487	0	84,004	66,731	43.789	\$6,487	6,487	6,487	6,487	6,487	6,487	6.487	6.4
Total Operating Revenue		775.104	839,385	845.224	835,807	616,535	655,961	791.858	756,844	704,787	643,365	745,710	664,259	758,7
					000,00	V.0,240	000,001	751,050	1,70,044	104,161	643,365	740,710	604,239	/25,
perating Expenses														
Salaries and Wages Fringe Bonefits		470,516 31.068	457,026 91,405	441,714	451,525	296,289	\$442,857	509,286	451,714	422,010	467,225	517,285	492,355	443
Contract Labor		19.210	25,415	22,275 23,365	28,256 6,988	72,798	\$110,714	127,321	112,929	105,503	116,806	129,321	123,089	110,8
Physicians Fees	- 1	104,797	167,231	155,938	148,104	43,750 46,316	\$24,680 \$99,691	25,400	45,222	30,484	28,055	30,875	47,023	18,6
Purchased Services		4,158	21.301	12,304	21,191	40,968	\$34,670	104,951 22,109	165,877 3,548	73,748 3,896	85,280 18,366	143,591	137,582	156
Supply Expense	1	37.115	35,277	36,974	29.067	31,098	59,294	14.547	35,977	39,400	33.510	6,382	8,471	21,
Utilities	1	23,740	26,368	18,355	16,936	15,530	\$22,852	16.057	21,810		11,212	23,737 16,626	54,774 7,555	21, 20,
Repairs and Maintenance		3.107	5.343	1.188	4,043	5,839	\$2,990	20,048	7.742	2.418	10.335	3.054	6,421	(28,
Insurance Expense		24,056	15,110	53,082	15,100	23.530	\$26,692	31,121	17,317	19,816	10,333	17,316	23,758	13
All Other Operating Expenses		84,375	10,485	40,346	36,949	12	\$10,495	8.900	65.113	77,564	103,966	57,293	58,896	50
Bad Debt Expense (Non-Governmental Prov	iders)	0	0	0	0	ō	50	0,500	00,110	77,004	03,300	37,293 D	30,090	50,
Leases and Rortals	1	5.348	4,167	4,167	12.740	9,269	54,135	3.397	10,987	2.750	4.600	4,600	4,167	12.
Depreciation and Amortization		279	279	781	781	279	\$279	279	279	279	279	279	279	33.
Interest Expense (Non-Governmental Provide	ers)	0	٥	o.	0	0	\$0	0	0	0	- 70		e e	۵.
Total Operating Expenses	-	807,869	859,408	810,489	771,690	585.678	789,349	883,416	938,515	788,970	879,645	950,369	964,370	873,
M Operating Surplus/(Loss)		(32.765)	(20.023)	37,735	65,117	30,857	(133,388)	(91,558)	(181,671)	(84,183)	(236,279)	(204,659)	(300,111)	(115.2
										,			1	
on-Operating Revenue:														,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Contributions Investment Income		<u>\$0</u>		Q_	<u>o</u>			\$0	so		\$0	0	0	
Income Derived from Property Taxes		0 56,327	0 56,327	56,327	50 227		\$0	0	0	9	0	0	o.	**************
Interest Expense (Governmental Providers C	miu)	(21,624)	(21,624)	(21,624)	56,327 (21,624)	56,327 (21,624)	\$56,327	56,327	55,070	55,070	55,070	55,070	55,070	55,0
Other Non-Operating Revenue/(Expenses)	N931	9,048	9.048	9,048	9,048	9,048	(\$21,624) \$9,048	(21,624) 9,048	(5,382) 9,048	(21,624) 9,048	(21,624) 9,048	(21,624)	(21,624)	(21.6
Total Non Operating Revenue/(Expens	(c)	\$43,751	\$43,751	\$43,751	\$43,751		43,751	43,751	58,736	42,494	42,494	42,494	9,048 42,494	9.0
													72,777	42.
tal Net Surplus/(Loss)		\$10,986	\$23,728	\$81,486	\$108,868	\$74,608	(\$89,637)	(\$47,807)	(\$122,935)	(\$41,689)	(\$193,785)}	(\$162,165)	(\$257,617)	(572,
perating Margin		4.23%	-2.39%	4.45%	7.78%	5.00%	-20.33%	-11.56%	-24.00%	-11.94%	-36,73%	-27.44%	-45.18%	-15.1
otal Profit Margin		1.42%	2.83%	9.61%	13.01%		-13.66%	-6.04%	-16.24%	-5.92%	-30.12%	-21.75%	-38.78%	-13.1 -9.5
BITOA		-6.98%	4.93%	1.99%	5.29%	1,54%	-23.59%	-14.26%	-24.68%	-14.97%	40.04%	-30.31%	48,39%	-13.5
ish Flow Margin	i	4.24%	5,44%	12.25%	15,69%	15.65%	-10.33%	-3.27%	-15.50%	-2.81%	-26,72%	-18.81%	-35.49%	-2.3

SOUTHERN INYO I	ORNIA ded Janu nt Month Positiv (Negativ Variand	(3) 0	31, 2020 Prior Year 01/31/19 5 0	STATISTICS Discharges Acute	Actual 01/31/20	Year-T Budget 01/31/20	Positive/ (Negative)	PAGE 9
Actual Budget 01/31/20 01/31/20 2 5 5 0 0 0 0 0 0 0 7 5 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 75 12 0 0 75 12 10.8 N/A N/A N/A 10.7 2.4 10.8 N/A N/A N/A 10.7 0.4 1.7 0.0 0.0 0.0 2.4 0.4 0.0 0.0 2.4 0.4 0.0 0.0 29.5 26.4 2 2 89 10 <	ded Janu nt Month Positiv (Negativ Variand	e) (3) 5	Prior Year 01/31/19 5 0	Discharges Acute		Budget	Positive/ (Negative)	
Currec C	nt Month Positiv (Negativ Variand	e) (3) 5	Prior Year 01/31/19 5	Discharges Acute		Budget	Positive/ (Negative)	
Actual Budget 01/31/20 01/31/2	Positiv (Negati Variand	(3) 5 0	Year 01/31/19 5 0	Discharges Acute		Budget	Positive/ (Negative)	
01/31/20	(Negati) Variand	(3) 5 0	Year 01/31/19 5 0	Discharges Acute		Budget	Positive/ (Negative)	
01/31/20 01/31/20 2 5 5 0 0 0 0 0 0 0 7 5 0 0 0 7 5 0 0 0 7 5 0 0 0 0 0 0 7 5 12 54 0 0 0 0 0 0 0 75 12 0 0 0 75 12 0 0 0 75 12 0 0 0 10.8 N/A N/A N/A N/A N/A 10.7 2.4 N/A N/A N/A 10.7 0.0 0.0 0 0.0 2.4 0.4 0.0 0.0 2.4 0.4 0.0 0.0 2.4 0.4 0.0 0.0 2.5 26.4 2 2 2 89 108 11 13 102 124 1.96% 1.67% 2.8.57% 40.00% 444 530 4 2 210 250 0 0 0 0 0 0 0 0 0 0 0 0	Variand	(3) 5 0	01/31/19 5 0	Discharges Acute		CONTRACTOR CONTRACTOR	<u> </u>	V
2 5 5 0 0 0 0 7 0 0 7 5 0 0 0 7 5 0 0 0 7 5 0 0 0 7 5 12 11 12 54 0 0 0 0 75 12 0 0 0 75 12 10.5 2.4 10.8 N/A N/A N/A 10.7 2.4 N/A N/A 10.7 2.4 N/A N/A 1.7 0.0 0 0 0.0 2.4 0.4 0.0 0.0 2.4 0.4 0.0 0.0 2.4 0.4 0.0 0.0 2.4 0.4 0.0 0.0 2.4 0.4 0.0 0.0 2.4 0.4 0.0 0.0 2.4 0.4 0.0 0.0 2.4 0.4 0.0 0.0 2.4 0.4 0.0 0.0 2.4 0.4 0.0 0.0 2.4 0.4 0.0 0.0 2.5 26.4 2 2 2 89 108 11 13 102 124 1.96% 1.67% 28.57% 40.00% 444 530 4 2 210 250 52 0 0 0 0 0 0		(3) 5 0	5 0	Discharges Acute	01/31/20	01/31/20		Year
5 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0		5 0	0	Acute			Variance	01/31/19
5 0 0 0 0 0 7 5 0 0 7 5 0 0 0 0 0 0 0 0 75 12 0 0 75 12 10.5 2.4 10.8 N/A N/A N/A N/A N/A 10.7 2.4 N/A N/A 1.7 0.0 0.0 0.0 2.4 0.4 0.0 0.0 2.4 0.4 0.0 0.0 2.9 2.6 2.0 0.0 2.0 0.0 2.0 0.0 2.0 0.0 2.0 0.0 2.0 0.0 2.0 0.0 2.0 0.0		5 0	0	Acute	1	<u> </u>		
5 0 0 0 0 0 7 5 0 0 7 5 0 0 0 0 0 0 0 0 75 12 0 0 75 12 10.5 2.4 10.8 N/A N/A N/A N/A N/A 10.7 2.4 N/A N/A 1.7 0.0 0.0 0.0 2.4 0.4 0.0 0.0 2.4 0.4 0.0 0.0 2.9 2.6 2.0 0.0 2.0 0.0 2.0 0.0 2.0 0.0 2.0 0.0 2.0 0.0 2.0 0.0 2.0 0.0		5 0	0	TOTAL	21	38	(17)	41
0 0 7 5 0 0 7 5 21 12 54 0 0 0 0 0 75 12 0 0 75 12 10.8 NA N/A N/A 0 0		0		Swing Beds	15	2	13	0
7			0	Psychiatric/Rehab	0	0	0	0
0 0 0 0 7 5 5 12 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0			<u>0</u>	Respite	0	0	0	0
7 5 21 12 54 0 0 0 0 0 0 0 75 12 0 0 0 75 12 10.5 2.4 10.8 N/A N/A N/A 10.7 2.4 N/A N/A 0.7 0.4 1.7 0.0 0.0 0.0 2.4 0.4 0.0 0.0 2.4 0.4 0.0 0.0 2.4 0.4 0.0 1.7 0.0 0.0 2.4 0.4 0.0 0.0 2.4 0.4 0.0 0.0 2.4 0.4 0.0 0.0 4 1.7 2.0 0 0.0 2.4 0.4 0.0 0.0 4 0.0 0.0 4 0.0 0.0 4 0.0 0.0 4 0.0 0.0 4 0.0 0.0 4 0.0 0.0 4 0.0 0.0 4 0.0 0.0 4 0.0 0.0 4 0.0 0.0 6 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.		2	5	Total Adult Discharges Newborn	36 0	40	(4)	41
54 0 0 0 0 0 75 12 0 0 75 12 10.8 N/A 10.8 N/A N/A N/A 0.7 0.4 1.7 0.0 0.0 0.0 2.4 0.4 0.0 0.0 2.4 0.4 0.0 0.0 29.5 26.4 2 2 28.9 108 11 13 102 124 1.67% 28.57% 40.00% 44 2 2 25.0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 </td <td></td> <td>2</td> <td>5 5</td> <td>Total Discharges</td> <td>36</td> <td>40</td> <td>(4)</td> <td>0 41</td>		2	5 5	Total Discharges	36	40	(4)	0 41
54 0 0 0 0 0 75 12 0 0 75 12 10.8 N/A 10.8 N/A N/A N/A 0.7 0.4 1.7 0.0 0.0 0.0 2.4 0.4 0.0 0.0 2.4 0.4 0.0 0.0 29.5 26.4 2 2 28.9 108 11 13 102 124 1.67% 28.57% 40.00% 44 2 2 25.0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 </td <td>dia di marana</td> <td></td> <td></td> <td>Patient Days:</td> <td></td> <td></td> <td>- </td> <td>71</td>	dia di marana			Patient Days:			-	71
0 0 0 0 0 75 12 0 0 75 12 12 12 10.5 2.4 10.8 N/A N/A N/A N/A 10.7 2.4 N/A N/A 1.7 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0		9	8	Acute	62	82	(20)	82
0 0 75 12 0 0 75 12 10.5 2.4 10.8 NA N/A N/A 10.7 2.4 N/A N/A 0.7 0.4 1.7 0.0 0.0 0.0 2.4 0.4 0.0 0.0 2.4 0.4 0.0 0 2.5 26.4 2.2 2 8.9 108 11 13 102 124 1.96% 1.67% 28.57% 40.00% 444 530 4 2 210 250 52 0 0 0 0 0 0 0 0 0 0 0		4	0	Swing Beds	224	0	224	0
75 12 0 0 0 75 12 10.5 2.4 10.8 N/A N/A N/A 10.7 2.4 N/A N/A 0.7 0.4 1.7 0.0 0.0 0.0 2.4 0.4 0.0 0.0 2.4 0.4 0.0 0.0 29.5 26.4 2 2 2 89 108 11 13 102 124 1.96% 1.67% 28.57% 40.00% 444 530 4 2 210 250 52 0 0 0 0 0 0 0	2.	0	. 0	Psychiatric/Rehab	0	0	0	0
0 0 0 75 12 12 10.5 2.4 10.8 N/A N/A N/A N/A N/A N/A N/A N/A 10.7 2.4 N/A N/A 1.7 0.0 0.0 0.0 2.4 0.4 0.0 0.0 0.0 2.4 0.4 0.0 0.0 0.0 2.9.5 26.4 2 2 2 89 108 11 13 102 124 1.96% 1.67% 28.57% 40.00% 444 530 4 2 210 250 52 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0		0 :	<u> </u>	Respite	0	0	0	0
75 12 10.5 2.4 10.8 N/A N/A N/A 10.7 2.4 N/A N/A 0.7 0.4 1.7 0.0 0.0 0.0 2.4 0.4 0.0 0.0 2.4 0.4 0.0 0.0 2.5 26.4 2 2 2 89 108 11 13 102 124 1.96% 1.67% 28.57% 40.00% 444 530 4 2 210 250 52 0 0 0 0 0 0 0 0 0		0 :	8 0	Total Adult Patient Days Newborn	286 0	. 82	204	82
10.8 N/A N/A N/A 10.7 2.4 N/A N/A 10.7 0.4 1.7 0.0 0.0 0.0 2.4 0.4 0.0 0.0 916 819 7 2 0 0 0 29.5 26.4 2 2 2 89 108 11 13 102 124 1.96% 1.67% 28.57% 40.00% 444 530 4 2 210 250 0 0 0 0 0 0		3	8	Total Patient Days	286	82	204	82
10.8 N/A N/A N/A 10.7 2.4 N/A N/A 10.7 0.4 1.7 0.0 0.0 0.0 2.4 0.4 0.0 0.0 916 819 7 2 0 0 0 29.5 26.4 2 2 2 89 108 11 13 102 124 1.96% 1.67% 28.57% 40.00% 444 530 4 2 210 250 0 0 0 0 0 0				Average Length of Stay (ALOS)				<u> </u>
N/A N/A 10.7 2.4 N/A N/A 0.7 0.4 1.7 0.0 0.0 0.0 2.4 0.4 0.0 0.0 916 819 7 2 0 0 29.5 26.4 2 2 89 108 11 13 102 124 1.96% 1.67% 28.57% 40.00% 444 530 4 2 210 250 52 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	3)	.1)	1.6	Acute	3.0	2.2	(0.8)	2.0
10.7 2.4 N/A 0.7 0.4 1.7 0.0 0.0 0.0 2.4 0.4 0.0 0.0 916 819 7 2 0 0 0 29.5 26.4 2 2 89 108 11 13 102 124 1.96% 1.67% 28.57% 40.00% 444 530 4 2 210 250 52 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	#VALU		N/A	Swing Bed	14.9	0.0	(14.9)	N/A
N/A N/A 0.7 0.4 1.7 0.0 0.0 0.0 2.4 0.4 0.0 0.0 916 819 7 2 0 0 29.5 26.4 2 2 89 108 11 13 102 124 1.96% 1.67% 28.57% 40.00% 444 530 4 2 210 250 52 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	N/A		N/A	Psychiatric/Rehab	N/A	N/A	N/A	N/A
0.7 0.4 1.7 0.0 0.0 0.0 2.4 0.4 0.0 0.0 916 819 7 2 0 0 29.5 26.4 2 2 89 108 11 13 102 124 1.96% 1.67% 28.57% 40.00% 444 530 4 2 210 250 52 0 0 0 0 0 0 0	N/A	.3)	1.6 N/A	Total Adult ALOS Newborn ALOS	7.9 N/A	2.1 N/A	(5.9)	2.0
1.7 0.0 0.0 0.0 2.4 0.4 0.0 0.0 916 819 7 2 0 0 29.5 26.4 2 2 89 108 11 13 102 124 1.96% 1.67% 28.57% 40.00% 444 530 4 2 210 250 52 0 0 0 0 0 0 0	- 111				J IN/A		N/A	, N/A
1.7 0.0 0.0 0.0 2.4 0.4 0.0 0.0 916 819 7 2 0 0 29.5 26.4 2 2 89 108 11 13 102 124 1.96% 1.67% 28.57% 40.00% 444 530 4 2 210 250 52 0 0 0 0 0 0 0		.3	0.3	Average Daily Census (ADC) Acute	2.0	2.6	(0.6)	0.0
2.4 0.4 0.0 0.0 916 819 7 2 0 0 29.5 26.4 2 2 89 108 11 13 102 124 1.96% 1.67% 28.57% 40.00% 444 530 4 2 210 250 52 0 0 0 0 0 0 0		.7	0.0	Swing Beds	7.2	0.0	(0.6) 7.2	2.6 0.0
0.0 0.0 916 819 7 2 0 0 29.5 26.4 2 2 2 89 108 11 13 102 124 1.96% 1.67% 28.57% 40.00% 444 530 4 2 210 250 52 0 0 0 0 0 0 0		.0	0.0	All Other Adult	0.0	0.0	0.0	0.0
916 819 7 2 0 0 29.5 26.4 2 2 89 108 11 13 102 124 1.96% 1.67% 28.57% 40.00% 444 530 4 2 210 250 52 0 0 0 0 0 0 0		.0	0.3	Total Adult ADC	9.2	2.6	6.6	2.6
7 2 0 0 29.5 26.4 2 2 89 108 11 13 102 124 1.96% 1.67% 28.57% 40.00% 444 530 4 2 210 250 52 0 0 0 0 0 0 0		.0	0,0	Newborn	0.0	0.0	0.0	0.0
7 2 0 0 29.5 26.4 2 2 89 108 11 13 102 124 1.96% 1.67% 28.57% 40.00% 444 530 4 2 210 250 52 0 0 0 0 0 0 0				Long Term Care:				
0 0 0 0 29.5 26.4 26.4 2 2 2 89 108 11 13 102 124 1.96% 1.67% 28.57% 40.00% 444 530 4 2 210 250 52 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0		5	1,051 28	SNF/ECF Resident Days SNF/ECF Resident Discharges	6.167	5,841	326	5,873
29.5 26.4 2 2 89 108 11 13 102 124 1.96% 1.67% 28.57% 40.00% 444 530 4 2 210 250 52 0 0 0 0 0 0 0		0	0	CBRF/Assisted Living Days	60	45 0	15	45 0
89 108 11 13 102 124 1,96% 1,67% 28.57% 40.00% 444 530 4 2 210 250 52 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	3	.1	33.9	Average Daily Census	28.8	27.3	1.5	27.4
89 108 11 13 102 124 1,96% 1,67% 28,57% 40,00% 444 530 4 2 210 250 52 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0				Emergency Room Statistics				Arramanananan
11 13 102 124 1.96% 1.67% 28.57% 40.00% 444 530 4 2 210 250 52 0 0 0 0 0 0 0		(0)	2	ER Visits - Admitted	16	12	4	16
102 124 1.96% 1.67% 28.57% 40.00% 444 530 4 2 210 250 52 0 0 0 0 0 0 0	(9)	117	ER Visits - Discharged	879	913	(34)	879
1.96% 1.67% 28.57% 40.00% 444 530 4 2 210 250 52 0 0 0 0 0 0 0	,	(2)	15	ER - Urgent Care Visits	71	62	9	71
28.57% 40.00% 444 530 4 2 210 250 52 0 0 0 0 0 0 0 0 0 0		22)	134 1.49%	Total ER Visits % of ER Visits Admitted	966 1.66%	987 1.24%	(21)	966
4 2 210 250 52 0 0 0 0 0 0 0			40.00%	ER Admissions as a % of Total	43.24%	30.72%		1.66% 39.02%
4 2 210 250 52 0 0 0 0 0 0 0				Outpatient Statistics:				
210 250 52 0 0 0 0 0 0 0 0		36)	391	Total Outpatients Visits	2,422	2,563	(141)	2,368
52 0 0 0 0 0 0 0		2	0	Observation Bed Days	15	4	11	7
0 0 0 0		0)	244	Clinic Visits - Primary Care	1,688	2,109	(421)	1,859
0 0		0	49	Clinic Visits - Specialty Clinics	347	50	297	153
0 0	.	0	. 0.	P Surgeries OP Surgeries	0	0	0	0
	1	o	0	Outpatient Scopes	0	0	0	0
		0	0	Retail Pharmacy Scripts	0	Ō	0	0
Control of the state of the sta					0	0	0	0
				Productivity Statistics:	<u> </u>			
92.32 91.80		2	0.00	FTE's - Worked	92.32	91.80	0.52	93.98
102.80 97.20 0.9160 0.9660	0.		102.80 0.9660	FTE's - Paid	102.17	98.80	3,37	102.17
0.8990 0.9830	0.)S	0.9830	Case Mix Index -Medicare Case Mix Index - All payers	0.9160 0.8990	0.9019	(0.01) 0.05	0.8954 0.9245

SOUTHERN INYO HEALTHCARE D	ISTRICT				PAGE 1
ONE PINE, CALIFORNIA		(F-30-54-6
Seven Months Ended January 31	, 2020				
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			<u> </u>		
				***************************************	·
		Prior	Prior Fiscal	Orași de ce cara a a a a a a a a a a a a a a a a a	National
	Year to Date	Year to Date	<u> </u>	California	Rural
	1/31/2020	6/30/2018	6/30/2018	Hospitals	CAH Hospita
				(See Note 1)	(See Note 2
Profitability:	0.000		ļ <u></u>		
Operating Margin Total Profit Margin	-2.69%	-12.09%	-19.32%	2.33%	0.42%
Cash Flow Margin	3.02%	-7.64%	-13.30%	2.49%	1.23%
Cash Flow Margin	3.08%	-6.53%	-12.16%	8.40%	5.91%
Contractual Allowance %	32.60%	25.56%	28.52%	50.62%	20.020/
Inpatient Gross Revenue as a % of Total	26.81%	31.81%	31.46%	38.85%	39.92%
Outpatient Gross Revenue as % of Total	44.44%	42.33%	41.52%	64.83%	28.48%
Average Daily Census Acute Care	0.68	0.40	2.65	5.57	74.43% 3.22
Average Daily Census Swing Bed	1.74	0.00	0.00	0.37	1.52
iquidity:	.'!' 7	. 0.00	0.00	9.57	1.52
Days of Cash on Hand, Short Term	25.06	1.99	4.78	23.32	27.40
Days Cash, All Sources	25.47	2.02	2.02	67.87	27.10 71.21
Net Days in Accounts Receivable	162.06	156.63	156.63	59.54	53.16
Average Payment Period	182.33	179.87	179.87	56.65	53.00
Current Ratio	0.84	0.80	0.84	2,31	1.12
Medicare Cost to charge ratio	59.08%	53.20%	53.20%	38.00%	47.00%
Capital Structure:			00.2070	30.0070	47.0076
Average Age of Plant (Annualized)	13.88	13.87	13.87	11.13	11.45
Capital Costs as a % of Total Expenses	2.73%	3.58%	3.58%	7.51%	5.30%
Long Term Debt to Equity	-2.4%	-202.7%	-202.7%	53.99%	60.32%
Long Term Debt to Capitalization	-2.5%	197.3%	197.3%	20.13%	29.00%
Debt Service Coverage Ratio	2.06	0.92	0.92	2.27	3.16
Medicare IN Patient Payer mix	6.80%	7.35%	7.80%	57.90%	73.01%
Medicare Out Patient Payer mix	52.02%	47.87%	47.19%	38.89%	37.90%
Productivity and Efficiency:	• • •				01,10070
Paid FTE's per Adjusted Occupied Bed	5.20	2.63	15.04	10.34	5.86
Total Net Revenue per FTE	\$52,499	\$37,092	\$37,092	\$117,848	\$77,243
Salary Expense per Paid FTE	\$52,005	\$50,287	\$50,287	\$59,647	\$50,845
Salary and Benefits as a % of Net Revenue	69.39%	58.21%	58.21%	41.52%	45.57%
Employee Benefits %	15.76%	24.57%	24.57%	41.29%	25.20%
Supply Expense Per Adj. Discharge - CMI Adj.	\$406.28	\$499.95	\$499.95	\$2,476.27	\$1,050.00
FTE's Per Occupied Bed	2.79	4.97	4.97	5.31	5.80
	YTD - Actual	YTD - Actual	YTD - Actual	YTD - Budget	
NAS-T-Address and the second of the second o	1/31/2020	7/31/2017	6/30/2018	1/31/2020	
Other Ratios:					
Gross Days in Accounts Receivable	259.10	671.65	671.65	60.00	
Net Revenue per Adjusted Discharge	\$10,131	\$9,886	\$9,886	\$11,881	
Operating Expenses per Adj. Discharge	\$10,403	\$14,668	\$14,668	\$13,317	
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Southern Inyo Healthcare District	:									r ili			
Operational Cash Flow Actual w/Proje-	ctions								··				
Actual FY 2020												•	
	1							1					
	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Proi	Proi	Proi	FY
	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-19	Feb-20	Mar-20	Apr-20	May-20	Jun-20	TOTAL
Ave. Daily Census									*****	,			
Acute Care	0.6	0.07	0.3	0.3	0.1	0.4	0.3	0.1	0.5	0.2	0.6	0.70	0.34
Swing	0.0	0.00	0.0	1.9	0.2	1.7	2.1	1.2	1.8		0.0	2.50	0.96
SNF	28.0	25,15	25.8	28.0	27.8	29.6	31.5	30.3	29.7	24.6	28.0	27.00	27.94
Beginning Balance	527,701	353,586	272,290	70,724	152,997	231,029	342,634	601,870	301,105	373,129	336,874	401,575	527,701
Cash Receipts	1												
Medicare	56 215	253.261	152,526	92,891	378,001	716,150	473,742	468,543	606.547	91.878	142,227	151,320	3.583.302
Medi-Cal	214,777	204,059	161,051	199,454	155,454	151 642	151,014	146,823	285,300		142,852	112,243	2,113,415
Insurance	168,229	81,226	143,494	183,434	48,483	82,610	49,219		63,316		47.861	94,121	1,073,402
Bad Debt Recovery	2,249	4,208		0		86.201	97,054		105,995		77,567	14.231	584,904
Credit Card Payments	9,283	6,551	18,803	40,544	14,024	19 292	13,750		12,621		0	5,121	184,349
Private Pay	28,226	21,452		21,130	41,675	30,307	49,636		34,970		29.426	36,240	363,862
Rebates & Refunds/Taxes/IGT	0	259.615	0	114,215	0	0	415,385		906,550		1,166,958	75,000	3,273.254
Miscellaneous Cash	16,049	883	1,080	26,016	14,111	10,411	14,283		63,057		60,811	31,258	291,439
Unapplied/Withholds	-67,668	-247.850	-148,510	-71,529	0	0	0	0	-139,059		0	55,581	(619,035)
Total Cash Received	427,360	583,415	358,072	606,456	739,842	1,095,614	1,264,084	821,566	1,939,297	769,371	1,667,702	575,115	10,848,892
Salaries	402,690	400,736	433,237	440.000	435,000	739,286	460,000	426,627	500.000	410,000	426,400	441,000	5,514,976
Professional Fees	176,911	121,821	123,186	74,908	112,697	188,021	103,155		104,951		102,031	99,981	1,739,716
Supplies	21,873	11,766	10,629	2.836	20,128	44,111	29,837		14,547		16,146	54,200	356,628
Other/Purch Serv/Contract Labor	0	0	92,585	106,439	93,985	13.591	143,257		477,901		652,595	36,516	2,044,181
Inyo County Treas Repay/Medsphere	0	130,389	0	0	0	0	268,599		269,874		142,776	82,000	895,047
IGT Matching	0	0	0	0	0	0	O	0	0	0	O	0	0
TOTAL EXPENSE	601,474	664,711	659,638	624,183	661,810	985,009	1,004,848	1,122,331	1,367,272	805,626	1.353,002	713,697	10,550,548
						····							
Return of Medicare/Cal Overpmt.	0	0		0	0	0	0		0		0	0	0
Investment Account (LAF)*	0			-100,000 0	0	0	0	0	500,000 0		250,000 0	0	550,000
Total Payments	601,474					· · · · · · · · · · · · · · · · · · ·							
Total rayinesis	0	664,711	559,638	524,183 0	661,810	985,009	1,004,848		1,867,272	805,626	1,503,002	713,697	11,100,548
									.,	ř	i		
Cash Over/(Under)	353,586	272,290	70,724	152,997	231,029	342,634	601,870	301,105	373,129	336,874	401.575	262,992	262,992
Property Tax Fund	0	7,724	7,724	2,776	0	0	10.673	0	444,555	0	0	0	
Business Reserve	7.724	(4,948)	0	7,351	7,709	7,659	7,747	7,950	8,817	7,613	7,613	7,613	7,613
Payroll Reserve	0	0	0-	90,705			34,281		0				
Reserve Add or Transfer	0	0	0	0	0	0	0	0		0	ő	0	
Net Cash Balance	361,310	275.066	78,448	253.828	238.738	350,293	654,571	309,055	826,502	344,487	409,188	270,605	270,605
		2.7 0.000		200.020		200,250	204,21	500,000	020,002	344,401	405, 100	270,005	270,005

Southern Inyo Healthcare District					-					r i:	1		
Operational Cash Flow Actual w/Project	tions												
Budget FY 2020													
	Proj	Proj	Proj	Proj	Proj	Proj	Proj	Proj	Proj	Proj	Proj	Proj	FY
	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	TOTAL
Ave. Dally Census													
Acute Care	0.7	0.3	1.4	1.1	1.1	0.7	0.4	0.4	0.3	0.2	0.6	0.70	0.6
Swing	2.5	2.1	0.4	0.4	0.4	0.0	0.0	0.0	0.0	0.0	0.0	2.50	0.69
SNF	22	26	24	23.3	23.3	26.5	26.3	26.3	23.3	24.6	28.0	27.00	25.0
Beginning Balance	403,831	92,132	165,741	125,781	-14,976	-145,154	-145,710	-8,827	-296,752	-256.456	-292,711	-228,011	403,83
Cash Receipts			:	***************************************				***************************************					
Medicare	55,305	511.028	161.975					11 2002.2					
Medi-Cal	178,834	120,275	186,815	201,526	270,827	380,334	182,702	244,917	346,454	91,878	142,227	151,320	2,740,492
Insurance	116,834	78.020	263,633	207,235 122,590	145,299 70,506	166,803	122,648	141,402	209,365	188,737	142,852	112,243	1,922,507
Bad Debt Recovery	9,035	9,511	9.835	9,061	89,536	40,380	44,151	62,342	72,049	67,077	47,861	94,121	1,078,982
Credit Card Payments	3,947	10,789	19,884	18,889		62,089		38,069	38,069		77,567	14,231	453,282
Private Pay	18,061	15,216	31,555			6,597	3,617	8,654	54,587		0	5,121	152,025
Rebates & Refunds/Taxes/IGT	10,007	0,210	31,333	16,61¢ 0		61,122		31,427	50,796		29.426	36,240	412,206
Miscellaneous Cash	375.887	56.395	850	10,355				0			1,166,958	75,000	2,351,245
Unapplied/Growth	83,201	888	0:	10.355		7,466 0		51,851	56,114	24 873	60,811	31,258	791,448
The state of the s					· · · · · · · · · · · · · · · · · · ·			3,456	0	0	0	55,581	143,125
Total Cash Received	840,522	802,122	674,547	586,265	695,159	724.791	1,300,168	582,116	837,433	769,371	1,667,702	575,115	10,055,310
Salaries	409,286	426,589	416,136	479,393	461,000	519,984	434,187	426,627	431,538	410,000	426,400	441,000	5,282,141
Professional Fees	96,891	88,265	93,939	102,789	125,512	147,369	128,349	121,657	73,832		102,031	99,981	1.252,669
Supplies	39,676	46,065	49,428	34,143	46,762	43,859	53,897	111,859	38.426	18,696	16,146	54,200	553,156
Other/Purch Serv/Contract Labor	232,133	167,595	130,476	110,696	192,063	14,135	159,899	209,899	253,341	303,467	652,595	36,516	2,462,814
Inyo County Treas Repay/Medsphere	374,235	0	0	Ċ	0		386,953	0	0	1,410	142,776	82.000	987.374
IGT Matching	0	0	24,527	0	0	0	0	0	0	0	0	0	24,527
										· · · · · · · · · · · · · · · · · · ·			
TOTAL EXPENSE	1,152,220	728,514	714,507	727,022	825,337	725,347	1,163,285	870,042	797,137	805,626	1,353,002	713.697	10,562,681
Return of Medicare/Cal Overpmt.	0	0	0	a	0	0	0	0	0	0	n:	0	
Investment Account (LAF)*	0	0		0			0	•	0	0	250,000	0	250,000
	0	0	0	ó			0		Ö	· · · · · · · · · · · · · · · · · · ·	230,000		239,000
Total Payments	1,152,220	728,514	714,507	727,022	825,337	725.347	1,163,285	870,042	797.137	805.626	1,603,002		**************************************
				0		0	1,163,263	070,042	797,137	003,626	1,603,002	/13,59/	10,812,681
	li					i	i		- 1	F - 7	-		
Cash Over/(Under)	92,132	165,741	125,781	(14,976)	(145,154)	(145,710)	(8,827)	(296,752)	(256,456)	(292,711)	(228,011)	(366,593)	(366,593)
Operating Reserve	0	0	0	O C	0	Ď.	0	n	0	0			
Property Tax Fund	7,613	7,513	7,613	7,613	7,613	7,613	7,513	7,613	7.513	7.613	7,613	7,613	7,613
Med Ovpmt/IGT/Grants]							***************************************	-			
Reserve Add or Transfer	0	[0 0 1	0	0		0	0	0	0	Ö	0.		
Treatment Hansier	U	. 0	٥.	0	0	0	0	0 :	0	0	0	0	•
Net Cash Balance	99,745	173,354	133,394	(7,363)	(137,541)	(138,097)	(1,214)	(289,139)	(248,843)	(285,098)	(220,397)	(358,980)	(358,980)